

THE

Publishers' Weekly

THE AMERICAN

BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

The American Literary Gazette and Publishers' Circular.

[ESTABLISHED 1852.]

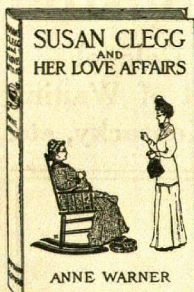
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VOL. LXXXIX., No. 18 NEW YORK, April 29, 1916

WHOLE No. 2308



Susan is a positive joy, and readers owe Anne Warner a vote of thanks for her contribution to the best of American Humor.—New York Times.

SUSAN CLEGG

and Her Love Affairs

Almost everyone in America who reads books or magazines, knows Susan well enough to call her by her first name, and a few millions have wondered what really became of her. They are told in this, the last book, from the pen of

ANNE WARNER

Miss Clegg has become an institution in American humor.—Baltimore Sun.

Ready May 10

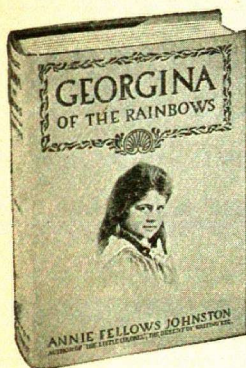
\$1.30 net

Publishers

LITTLE, BROWN & COMPANY

Boston

Our Big Book for 1916



GEORGINA of the Rainbows

A DELIGHTFUL
STORY FOR EVERYONE—
OLD AND YOUNG—

BY

Annie Fellows Johnston

*Author of The Little Colonel
The Desert of Waiting
Two Little Knights of Kentucky, etc.*

A WORD ABOUT THE STORY

In "Georgina of the Rainbows" this famous author has taken the step into that realm of rare fiction which holds equal charm for young and old. The strangest chapters in life are enacted in the presence of unknowing childhood and often it is given to some blessed child of *hope, cheer, and faith* to hold together that which is good and best for all. In the wholesomeness of the plot and setting, and in the simplicity of its telling, it is one that all may read with pleasure and profit.

\$1.25 net

**EARLY AUTUMN PUBLICATION—A WIDE ADVERTISING CAMPAIGN—
DISPLAYS FOR WINDOWS—DEALERS IMPRINTED CIRCULARS**

Britton Publishing Company

354 FOURTH AVENUE

NEW YORK

—COMING IN MAY!—

By J. J. JUSSERAND

**French Ambassador to the United States and
Dean of the Diplomatic Corps in Washington**

WITH AMERICANS OF PAST AND PRESENT DAYS

A book of immediate and intimate interest to Americans by one who has studied us sympathetically for more than thirteen years. Its theme of the close affiliation of the American and French Republics is of essentially timely importance.

By FLORENCE OLMSTEAD

A new novel

FATHER BERNARD'S PARISH

Lena was a fiery Polish girl. Tim was an Irish boy—and just as fiery. They loved each other, these two fiery ones, but Tim was frantically jealous, and as he had an Italian rival, the romance was a stormy one.

But Father Bernard was a great influence for peace, and he was equal to the situation.

All these people lived on Columbus Avenue.

The story is a whimsical, amusing, sympathetic story of one of the poorer sections of New York's melting pot.

—CHARLES SCRIBNER'S SONS—

THIS IS GOING TO BE THE YEAR TO GO TO

THE American Booksellers' Association *Annual Convention*

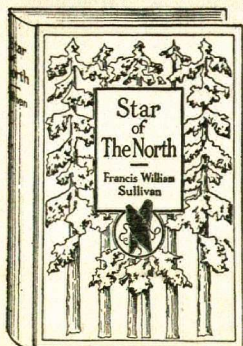
The Convention has been heretofore mainly an Eastern affair. This year it will be in Chicago: There will be new faces — booksellers from Kansas City, Denver, St. Louis, St. Paul, Minneapolis, Indianapolis, Cincinnati, Chicago, and other progressive Middle Western bookselling centers.

It promises to be the most representative gathering of American booksellers ever assembled. Will you be there to profit by the exchange of ideas?

CHICAGO MAY 16 - 17 - 18

For information regarding the special train from New York for the accommodation of Eastern booksellers write CHAS. BUTLER, Brentano's, New York City.

For Banquet reservations and further information write FRANK K. REILLY, Chairman of the Chicago Committee on Arrangements, 1006 S. Michigan Ave., Chicago.

Ready May 19th**Be Sure of Your Supply Now!**

Star of the North

By Francis William Sullivan*Author of "Children of Banishment"***Color Frontispiece. \$1.35 net**

Imagine the members of a New York Moving Picture Company, whose director, to secure the proper setting, has located them far north in the Canadian wilds! Imagine the surprise of the leading man, hopelessly lost in the woods, when he suddenly comes upon a beautiful girl, the daughter of a Hudson Bay Post Factor! And imagine the surprising new world opened to the girl, who never had heard of the "movies"!

The story is full of thrilling situations, but pictured with rare genuineness, by an author who knows his northland, as readers of "Children of Banishment" will attest. Send for a *Star* for your window display.

By the Author of*"The Native Born"**"The Rajah's People"**"The Temple of Dawn" etc.*

The Hermit Doctor of Gaya

A LOVE STORY OF MODERN INDIA**By I. A. R. Wylie****560 Pages****Color Frontis****\$1.35 net**

"I. A. R. Wylie has achieved several successes with her Indian novels, and the latest one is about the best. The author has a talent for picturesque and strongly dramatic passages, but above everything else is a magnificent story-teller. There is no leaving the book when once begun. The author seems equally happy in dealing with English, natives and Eurasians, and contrives to suggest how potent the East is for developing the best and the worst in European character. Primarily, however, this tale of "Tristram Sahib," the hermit doctor, is a romance, and it is a romance of remarkable merit, combining many of the attractions of the pure novel of adventure with those of a shrewd and often amusing social study."

The Standard, London.

NEW YORK
2 W. 45th St.
Just West of 5th Ave.

G. P. Putnam's Sons

LONDON
24 Bedford St.
Strand

UNDER THE COUNTRY SKY

By GRACE S. RICHMOND

("The Novelist of the Home")

Just Out

Four Illustrations in Color

Net, \$1.25

A Story

of love and of work and of play under the country sky. A "home" tale, true to the highest ideals and as refreshing in its sentiment as "The Twenty-fourth of June" and "Red Pepper Burns."

Advance Sales

We are glad to announce that this novel, so wholesome and fine in every way, has sold in advance of publication nearly DOUBLE that of any other Richmond novel.

1st Printing, 25,875

2d Printing, 5,000

Selling Helps

- (1) Window display, including 4-color poster, with illustrations from the book, mounted. The supply is nearly exhausted.
- (2) Return postal cards in 4 colors. We will imprint these for you while they last.

The Grace S. Richmond Books

demonstrate the hold that clean, well-written fiction with wholesome ideals has on the American public. Her books have sold

In Trade Editions, 253,663 copies

In Reprint " 391,200 "

Total, 644,863 "

DOUBLEDAY, PAGE & CO. :: Garden City, N. Y.

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

April 29, 1916

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

HAVE YOU MADE YOUR PLANS FOR CHICAGO?

THIS year, in May, all roads in the book-trade will lead, for the first time, not to New York, but to Chicago. New York City is a powerful magnet, so powerful a one that it overcomes, to a large extent, the geographical handicap incident on its distance from the center of the country. But for all that, a large proportion of the booksellers of the Middle West have never found it convenient to attend a New York convention. And because they are loyal to their own lakeside metropolis, and because this year's convention promises to be as well worth attending for its own sake as any of those preceding it, the Chicago committee in charge is making plans to receive a record attendance.

It is no longer necessary, we believe, to point out the advantages of trade organization or the way in which trade enthusiasm gains fresh life at convention time. It is no exaggeration to say that, without organization fifteen or more years ago, there would have been no retail book trade, as we know it, to-day. Organization made the net system possible; it has made price-cutting, if not impossible, at least discreditable, and the price-cutter in no small degree a trade pariah!

And that is but one work of many accomplished. And one work, also be it said, of many still to be accomplished. Better handling of overstock, co-operative credit work, a trade clearing house, better discounts, more intensive selling, a broader opportunity for book-trade education, adaptation of some admirable methods of subscription book-selling, the regulation of direct sale by the publisher, the question of library discounts, the elimination of the near-bookseller and the temporary

bookseller, the cutting off of illicit trade discounts, improved methods of stock display and window display, a standardized system of retail book-store accounting—why, there is work enough outlined here already to keep any organization busy for at least ten years to come.

But it needs organization to accomplish anything; and, as an organization consists of members, a first duty of every bookseller should be to join the trade organization, the American Booksellers' Association.

Going to the convention—this year's convention—is the next obvious step. No money invested in your business pays better dividends than that *invested* in the annual convention trip. And, if you positively can't go, adopt the excellent suggestion made in a recent issue of the *Bookseller, Newsdealer & Stationer*, and send a local delegate. Surely, there is no city, no matter how far distant, but what can afford to have its representative at Chicago.

There is this year one grave danger; that the Eastern booksellers who have so long and loyally given the national association their presence and support convention-time may consider that this year's convention is a Middle Western affair and stay home. On the other hand, never was your attendance more surely needed. To scores of Western booksellers (who have never attended a convention before) the American Booksellers' Association—in fact, book-trade organization in general—is going to be on trial May 16-18th. They will judge its value by the enthusiasm for it and its work they see displayed. And there is no more obvious way to show lack of enthusiasm than to fail to be present.

We have already spoken of Mr. Butler's "personally conducted" party from New York City. We understand that the first car is long since filled, likewise the second, but the New York "Booksellers' Special" has a very flexible capacity. Elsewhere in this issue the plans for the "Special" are outlined. Get aboard now by telling Mr. Butler to hold space for you.

And, incidentally, better write at once to F. K. Reilly, of Reilly & Britton, Chicago, Chairman of the Committee on Arrangements, or to L. B. Vaughan, the Treasurer, asking him to reserve accommodations for you at convention headquarters and whatever banquet tickets are desired. First come, best served!

THE RISING COST OF PRINTED MATTER—WHAT ARE WE GOING TO DO ABOUT IT?

IN "What Has Caused the Abnormal Paper Situation," the first of several articles in *Printers' Ink* under the above general caption, Roger D. Smith, of S. D. Warren & Co., Boston, points out that war conditions bear upon the manufacture of paper from three principal angles:

First—The suspension or curtailment of the importation from Europe of raw materials heretofore depended upon by the paper mills—such as rags, pulps, colors, clay, casein, etc.

Second—Through diversion into the manufacture of munitions of certain raw materials supplied in the United States and used generally by the paper mills—such as rags, bleach and other chemicals.

Third—Through a world-wide demand for paper from the United States; *i. e.*, the United States is practically the only country in the world to-day in position to make paper in any large quantity, and it is estimated that not more than ten per cent. of the export demand is being satisfied.

Fundamentally, he continues, these are the three principal reasons for the present paper market. Incidentally, there are a thousand and one reasons for advancement in the price of paper, as, for instance, general business stimulation, the uncertainty of international relations, the high cost of ocean freight, marine insurance, foreign export war duties, scarcity of materials to meet the present demand for paper production, and, last, and not by any means least, the general stampede of paper-buyers trying to secure in thirty to ninety days requirements as far ahead as into 1917. I do not believe that the normal healthy business increase is responsible for more than thirty to forty per cent. of the present extraordinary demand for paper.

With more money in this country than perhaps ever before in its history and with industries stimulated by the war, the public has obviously begun to spend the money. It is also likely that in the paper business, particularly, advertisers who consume a very large percentage on all papers and who, during the past two or three years, have either curtailed or entirely eliminated their direct-by-mail publicity, are now buying freely, not only for the purpose of securing business from domestic markets, but with a view to acquiring prestige for their goods in foreign markets now and after the world is again at peace. In addition to this normal and healthy buying of paper under the particular circumstances, the buyers have been stampeded into anticipated and unnecessary purchases, as indicated above, and until your buying power is exhausted there would seem to be no reason for a reduction in prices. The magazines, also, because of increased advertising pages and general business stimulation, have materially increased their consumption of paper.

The first relief in sight appears to be the slackening of the domestic demand, which, we feel, has been very much overdone, and, per-

sonally, I have been expecting evidence of this for the last thirty days. There is now a distinct lull as compared with the mad rush of the past few weeks.

With a lessened domestic demand the paper mills will naturally turn to the export trade, but here temporarily there would appear to be a definite block, as it is inconceivable, with a scarcity of ships, that space can be obtained for any large tonnage of paper in face of the foreign demand for munitions and other necessities warranting higher freight rates.

Just what the future is going to bring is any man's guess, and about everybody is guessing, but I feel, so far as the paper industry is concerned, that the situation would be very much relieved if you buyers of paper would calmly consider the whole matter and order only your immediate requirements. There is no question but that every mill is standing a very much higher cost per pound of paper manufactured than during normal times, but over-buying will not tend to lower prices.

While I believe that the present prices for paper are abnormally high and could only be justified by the present conditions, I should not want you to feel that they are ever going back to the previous low scale. It will be a long time before raw materials recede to previous price levels, if ever. The cost of labor is advancing in every direction, and it appears that all the paper mills will shortly be working under three shifts of eight hours each, instead of two shifts of twelve hours each, as has been the practice in the past. This feature alone will, of necessity, increase materially the cost of production. Also, the export demand will undoubtedly continue for several years after peace is declared and will be an important factor in the adjustment of paper values.

Regarding the ink situation, James A. Ullman, of Sigmund Ullman Co., New York City, points out that the advance in the selling prices of printing and lithographic inks themselves has been disproportionately small to the advance in cost. This has been due to two reasons:

(1) That while supplies of all kinds are limited, they are not distributed among the various manufacturers proportionately to their usual requirements, and it may happen, even at this late date, that one or the other manufacturer is still in fairly good supply of certain ingredients.

(2) On the other hand, the demand for inks has risen extraordinarily, whether due entirely to increased consumption, or in part to the stocking up on the part of consumers, is difficult to say. This large demand, which should logically increase the price, has paradoxically had the other effect, to some degree. This is because the selling expenses in this line of business are extraordinarily high, and this percentage being decreased by a larger turn-over, has enabled the manufacturers to quote prices relatively lower than would be warranted by the increased cost of production.

When it comes to making any prophecy as to the future conditions, the problem is prac-

tically insoluble. We hear a great deal about the manufacture of dye-stuffs already begun or to be organized in this country, but so far no tangible results are to be found. Those manufacturers who were established before the war, some of them for many years, have ceased manufacturing products formerly made for the printing-ink and dry-color trades, finding it more profitable to produce dyes for textile purposes. None of the high-grade dyes required for printing inks have entered this country for over a year, while the visible supply, constantly diminishing, must naturally soon be exhausted. This applies principally to bright, strong colors, such as intense, fiery reds, brilliant blues, yellow lakes such as are used for the three-color process, brilliant green and violets. While there may be a further increase in price, and some shortage in such colors as bronze blues, Milori blues, chrome yellows, chrome oranges, and orange lakes, so-called chrome greens, and the duller shades of red, there will, to my mind, always be a fairly adequate supply, and what is really required can probably be obtained. The same relates to blacks, although prices may rise further with the increased cost of carbon black.

It is quite sure, however, that even if the war should cease to-morrow, it would take, perhaps, five or six months before things would reach the normal, and what the level of prices at that new normal would be, is also doubtful.

There are many things that a printer can do to adapt himself to existing circumstances. He must remember that present conditions are chaotic, and that the policies pursued in normal times in the purchase of goods are now absolutely detrimental to his interests. By rushing, panic-stricken, into the market in order to cover himself for future needs, he only helps to make conditions worse. The same results from trying to shop around among various ink-makers for a large quantity of a given ink, with the result that each ink-maker must again cover or try to cover himself with raw materials, all of which tends to raise prices at the source.

In many ways, I believe that present conditions will ultimately have a healthful influence. They will teach both the printer and the advertising man that excessive use of color was not only wasteful, but detrimental to the effect sought, and truly artistic effects will result from that adaptation of effects to conditions and materials, which has always been a vital factor in the development of all art.

In the article devoted to the rising cost of photo-engravings, the plea of John A. Anderson, of the Electro-Light Engraving Co., New York City, for higher prices on photo-engravings, is of especial interest in view of the wide comment which the new price scale adopted by the photo-engravers is arousing.

We divide our expenses into three different items, says Mr. Anderson: Labor, Materials and Overhead. Shop labor represents fifty-one per cent. of the total expense. That amount is divisible into two parts, viz., charge-

able and non-chargeable labor. Chargeable labor is forty per cent. of the total expense of operating a photo-engraver's plant. New materials represent eighteen per cent. of the cost, and they have gone up considerably during the past year. Overhead is thirty-one per cent., of which salaries represent nearly two-thirds. Any increase in any one of those lines naturally effects an increase in the cost of manufacture, in a way which you cannot get away from.

The cost of labor has been constantly rising. The pay of a man fifteen years ago was 39 cents per hour. The present scale is 56 cents per hour. The scale which has just been assigned by the union calls for a price of 62 cents per hour. Now that is forty per cent. of our chargeable labor. The day overtime rate—and no engraver who does work for advertising men can escape this overtime—is fifty per cent. more than the day scale. The present scale is 84 cents per hour overtime, and the coming scale is 93 cents overtime. That is, if a man works one hour overtime, we pay him practically \$1.00. That is forty per cent. of the total cost, and it means that we have to get \$2.50 for that work.

Every New York shop runs a night force, and about fifteen per cent of the men work at night. The night scale fifteen years ago was 42 cents. Eighty-three cents is the coming scale for night work. The regular night man will receive nearly as much for his time as the day overtime scale. The coming scale for overtime at night is \$1.25 per hour. That means that if a man works for one hour overtime at night—and we always have to work two or three men, the labor being sub-divided—a little over \$3.00 will have to be paid for the operation. That overtime may cost more than the whole plate is worth. Now the engraver has been pocketing that loss himself.

Then we come to the prices of materials, copper, zinc and chemicals. Fifteen years ago was the time at which most of the prices prevailing to-day were fixed. There has been since then an increase of 110 per cent in material costs.

During the last fifteen years the photo-engraver has had to face an increase of eighty per cent. in manufacturing costs and twenty per cent. decrease in prices—I think perhaps twenty-five per cent. would be nearer the average. Hitherto he has had to meet this by redoubled efforts and improved methods. He must now get help from the outside, otherwise the lines of falling price and rising cost will cross.

* * * * *

In the face of the above facts the obvious question of the user of printed matter is, What are we going to do about it? That the answer to this question lies in a more careful elimination of waste rather than in a wholesale cessation of the use of printed matter is pointed out by G. B. Sharpe of the De Laval Separator Co., New York City.

Perhaps the increased cost of printed matter may have an element of benefit for us after all, he even says. It may be the means of our

taking an inventory of our printing activities and injecting a greater degree of salesmanship and printing efficiency into our direct advertising which will more than make up for a decrease in the size of our catalogues and enable us to secure a greater degree of value for each dollar we spend.

In last week's issue of *Printers' Ink* my eye was attracted by the headline of an advertisement of the European Publicity Society. This was the headline: "How Many Thousand Catalogues Have You Needlessly Wasted in Europe?" and I thought to myself, "Yes, and not how many thousands, but how many millions of catalogues and other costly pieces of printed salesmanship are needlessly wasted in this country?"

Let me give you a concrete illustration of the tremendous waste of printed matter, especially technical printed matter, owing to lack of proper classification of mailing lists.

The general office of our company is in New York, but our works and manufacturing offices are in Poughkeepsie. Our purchasing agent is in Poughkeepsie, and although our concern is a very large user of lathes and tool machinery, presses, stamping machines, and all the various equipment required in a great manufacturing establishment, not a dollar's worth of this equipment is purchased in the New York office. Yet there is a continuous stream of valuable catalogues and other printed matter, advertising everything, from electric lamps to heavy stamping machines, coming to our office in New York all the time. It all goes into the waste-basket.

If you have a list of fifteen or twenty or a hundred concerns in Pittsburgh or Western Pennsylvania towns that you want to mail catalogues to, and you have a representative in that territory, why not have him check up the list so you will not be mailing expensive literature to people who are not interested in your goods?

Then go just a step farther. Wherever possible find out just who is the man in each concern that will have the buying or selecting of the goods you are offering for sale, and get that man's name on your mailing-list. The chances of reaching him in this way are four or five to one in comparison with simply carrying the firm name on the mailing-list.

Some of you who sell your product through dealers supply the dealers with small catalogues, folders or booklets for distribution to their customers, and right here is where we find the greatest waste of printed matter. In the first place, this sort of material should never be supplied to a dealer unless he asks for it or it is ordered through one of your salesmen. In the second place, it all should be imprinted with the dealer's name. Imprinted booklets and advertising matter sent to a dealer stand at least twice as good a show of distribution as if the printed material does not bear the dealer's name.

AN ENGLISH NOTE says "book covers are to be thinner, and colored and fancy end-papers fewer, owing to the cost of binding."

UNFAIR BUSINESS METHODS CHARGED AGAINST MACY'S.

THE American Fair Trade League filed a complaint with the Federal Trade Commission on April 18 against R. H. Macy & Co., of New York, alleging deceptive and fraudulent advertising. Accompanying the complaint are reproductions of advertisements in the New York papers which offered certain well known rugs at cut prices and followed these cut prices with apparently more attractive bargains in other rugs.

The complaint states:

"Your attention is respectfully called to the great prominence with which low prices on Whittall's rugs are quoted in both exhibits. Whittall's rugs are a standard article and are widely advertised and are sold everywhere at uniform prices, known to all buyers and users of floor coverings. Exhibit 'A': Whittall's name and Whittall's reputation are herein admittedly used to make it appear that all other goods sold by the advertiser are priced as low and on the same small margin of profit as the Whittall rugs. The language used is: 'The saving on these rugs amounts to only about one-tenth. In many cases we save you a great deal more. Still, even at the rate of one-tenth saving, consider how much you will gain in a year by doing all your shopping at Macy's.'

"In Exhibit 'B' Whittall's name is even more definitely used to injure competitors. The language is: 'Whittall's Anglo-Persian Rugs, our price \$44.74. \$50 everywhere else. . . . This is about the average percentage by which we undersell our competitors. . . . And as with these rugs so with everything else in our world of merchandise.'

"All other items listed and quoted in Exhibit 'B' are anonymous goods, the titles of which furnish no indication either of quality or of source. It is a significant admission of the drawing power of Whittall's name and of the motive of this advertiser that a 10 per cent. cut in Whittall's rugs should be more prominently featured than the alleged 33 per cent. and 50 per cent. cuts on the nameless merchandise.

"We respectfully submit that the language of these advertisements conclusively proves that Whittall's name is used to deceive the public and to lure customers to buy, not the standard Whittall rugs, but the anonymous merchandise quoted at greater discounts from the alleged 'regular' prices.

"We respectfully submit that these advertisements are not an exceptional instance, but are typical of the general practice of this advertiser in the use of standard, popular merchandise as 'bargain bait.'

"For your information we append hereto a statement (Exhibit 'C') by Arthur W. Cole, a representative of M. J. Whittall, the maker of the rugs advertised, to the *Carpet and Upholstery Trade Review* concerning the advertisements on which this complaint is based."

Mr. Cole's letter said in part:

"The object of the Stevens Bill is to prevent the appropriation of the good-will of one firm

THE ROAD TO ENJOYMENT

LIFE & GABRIELLA

By ELLEN GLASGOW

It is pleasant to note that Miss Glasgow's novel, a work of the first literary quality, is also the best selling book in America, according to the April Bookman and Publisher's Weekly.

Net, \$1.35.

DOUBLEDAY, PAGE & CO.

LOOK 2 FOR SIGN 2

TO ENJOYMENT

THE INDICATION

By HARRIET T. COMSTOCK

The 'vindication of a big man's theory of fine good that lies within every nature. "Situations absolutely new. A good and glowing series of mysteries."

Net, \$1.25. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 5 FOR SIGN 6

THE ROAD TO ENJOYMENT

STAMBOUL NIGHTS

By H. G. DWIGHT

Contare and delightful tales of Constantinople and the East. "The whole is packed with strange, engaging adventure."

Net, \$1.25. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 9 FOR SIGN 10

THE ROAD TO ENJOYMENT

WE

By GERALD STANLEY LEE

Author of "Crowds"

Advertising war off the face of the globe. A confession of faith for the American people. As daring and invigorating a book as "Crowds."

Net, \$1.50. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 2 FOR SIGN 3

TO ENJOYMENT

AN AUTOBIOGRAPHY

By Edward Livingston Trudeau, M.D.

"The Beloved Physician" and Pioneer of the Open Air Life. The Outlook says: "The Autobiography of an American hero. It will be read with a thrill of delight."

Net, \$2.00. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 6 FOR SIGN 7

TO ENJOYMENT

BABETTE

F. BERKELEY SMITH

Story of Touraine and of Bon Paris. The story of a man's generation through love.

Net, \$1.25. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 10 FOR SIGN 11

THE ROAD TO ENJOYMENT

HER HUSBAND'S PURSE

By HELEN R. MARTIN

Author of "Martha of the Menominee Ocean" and of the book from which Mrs. Tipton's "Mistake Susan" was dramatized. A delicious satire about the making of Pennsylvania Dutch.

Net, \$1.35. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 3 FOR SIGN 4

THE ROAD TO ENJOYMENT

THE HUNTED WOMAN

By James Oliver Curwood

Author of "God's Country—and the Woman"

Mystery, action, sentiment presented with the holding power of a born narrator.

Net, \$1.25. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 7 FOR SIGN 8

THE ROAD TO ENJOYMENT

CALIBAN

By PERCY MACKAYE

Shakespeare. Tercenary tale, to be given out-of-doors in New York as the climax of Shakespeare celebration in bookstores.

Net, \$1.25. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 11 FOR SIGN 12

THE ROAD TO ENJOYMENT

WITHIN THE TIDES

By JOSEPH CONRAD

Another volume of fine naturalistic tales. These stories stand far above any other short stories now being produced."

Net, \$1.55. Leather, Net, \$1.90.

All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 8 FOR SIGN 9

TO ENJOYMENT

VICTORY IN DEFEAT

By STANLEY WASHBURN

The Army of Warsaw and the Russian Retreat. Correspondent of The London Times. A dramatic, authoritative account of a little understood phase of the war.

Net, \$1.00. All Bookstores.

DOUBLEDAY, PAGE & CO.

LOOK 4 FOR SIGN 5

THE ROAD TO ENJOYMENT

DRAMA LEAGUE PLAYS

NEW TITLES

My Lady's Dress—Knobland—The Trail of the Forth—Horvitz—A Woman's Way—Buchanan—The Apostle—Loyola—A False Saint—Curt. Other titles in preparation. Send for circulars. Boards, each, net, 75 cents.

DOUBLEDAY, PAGE & CO.

LOOK 12 FOR SIGN 12

INTERESTING EXAMPLE OF SMALL SPACE NEWSPAPER COPY.

Scattered through a dozen pages in the same issue and linked together by their similar form and numerical succession.

by another firm for its own selfish interests and to prevent misrepresentation, and fooling the public. When its opponents try to drag in other issues they are simply kicking up a dust to obscure the real issue.

"It is plainly stated in the advertisements you publish that the cut in Whittall rugs represents the average percentage which Macy's

undersell their competitors. Now, the wholesale prices on Whittall rugs at the time the advertisement was published, as well as today, are well known to anyone who will take the trouble to inquire; they are as uniform as the retail price. Had Macy bought those rugs of us instead of getting a man entirely devoid of business honor to pick them up here and

there for them, with attendant expense and loss, their gross profit would have been about 20 per cent. Now, does anyone believe this firm can sell rugs at 20 per cent. and make a reasonable profit, as is claimed elsewhere in their advertisement?

"Both these claims are misrepresentations; if they had sold goods on a 20 per cent. or less average profit, instead of occupying the best retail location in the U. S., they would have passed into history long ago.

"Why, then, did Macy sell Whittall rugs at cut prices? I don't know, but I think it will not be libelous to say what I think. When our shoppers visited their store they reported that they found these rugs scattered in among other rugs which, if sold at the Whittall cut price, would have netted a very fair profit. I think none of the shoppers were told a rug was a Whittall when it was not, but they came in looking for Whittall rugs, and if they wished to know if it was not a Whittall, they had to inquire, when the usual reply was that it was just as good or better. I believe that the ultimate object of offering Whittall rugs at a loss was to sell not only these rugs of similar character, but other merchandise about their store on which there was a good profit. Note the 89 cents 'Tapestry' at 48 cents has no trade mark to prove that the great discount is as real as the more modest cut in Whittall rugs. Neither have the 'Wilton' rugs, which are sold at 30 per cent. off their regular price, which we are led to infer would be at least 40 per cent. off any other dealer's price, which is going some in a store where 20 per cent. is considered a reasonable profit.

"The day R. H. Macy first began advertising Whittall rugs was spent by the writer with his ear glued to the telephone. From all over greater New York and for miles around—in fact, wherever New York papers circulated freely—came bitter protests and threats to meet the prices and discontinue the sale of the goods.

"If R. H. Macy had been allowed to continue the sale of Whittall rugs at 20 per cent. gross profit in this vicinity, and the R. H. Macys which are found in every city had followed suit, there would have been only two courses open to M. J. Whittall. Either he would have been obliged to shut up his mill, or make a quality of rug that could be sold at \$48.74 (the fixed price the Macys of the country had put on the brand) which would yield more than 20 per cent. gross profit, for only Macys can figure a net out of such a gross.

"To cut the quality would mean a distinct loss to the consumer, that individual who figures so conspicuously in all Mr. Strauss' speeches against the Stevens Bill.

"The firm of M. J. Whittall has grown from modest beginnings and feels that it has reasons to be proud of results. It covets no other firm's good will. It asks simply to be allowed to expend its energies in further upbuilding and not in the constant wasteful efforts of defending itself against those who would ruin it for selfish purposes.

"For these reasons M. J. Whittall and many

others pray for the passage of the Stevens Bill."

ANNUAL MEETING OF THE BRITISH PUBLISHERS' ASSOCIATION.

At the annual meeting of the British Publishers' Association on March 30, little was done beyond the routine election of officers and the reading of the annual report of the Council.

The principal effort of the year, the report states, has been directed towards the extension of the net system, which was adopted by the Association on January 1st, 1900. "After fifteen years' successful working of the system, the proposal to extend the principle to novels has now been adopted with practical unanimity, though the working details have yet to be settled." Other matters summarized briefly in the report are the paper situation and the Government action in cutting down paper importation by a third; the observance by the members of the Association, with but a few exceptions, of the general policy of respecting enemy copyrights; the work of the committee appointed to assist in the reestablishment of the library of the University of Louvain; the successful operation of the system whereby books are supplied to Holland; the progress, or rather lack of any definite progress, in the matter of copyright with Russia; and the attempts on the part of the Inland Revenue authorities to obtain from publishers particulars of payments made by publishers to authors, which "have been invariably defeated." Regarding the matter of the Australian market and American books, the report stated that: "Every effort has been made towards preserving the Australasian market in American books for the British publisher, and some considerable progress is hoped for in this direction. If complete success is at present impossible, it is not for want of consensus among a majority of members of the Publishers' Association, and attention has been most usefully directed to the importance of preserving this territory to British trade. Steps are also being taken further to safeguard British copyright in Australasia."

Sir Frederick Macmillan addressed the meeting at some length on the work of the Royal Commission on Paper, explaining that the action of the Government in prohibiting the import of paper and material for the manufacture of paper was in no sense due to any change of trade policy, but was forced on the Government owing to the shortage of tonnage. The importation of paper and paper-making material amounted to about 1,600,000 tons yearly and by prohibiting one-third of such importation over half a million tonnage was set free which could be used for other purposes. So far as the publishing trade was concerned he felt that the arrangement was the best which could be made, and he believed they would find that two-thirds proportion of their 1914 supply was just about what they used during 1915. Consequently, he did not think they would be greatly inconvenienced. As to any reduction in the present two-thirds



"MARY FRANCES GARDEN BOOK" EXHIBIT AT THE NATIONAL FLOWER SHOW RECENTLY HELD IN PHILADELPHIA.

supply of paper he had heard no whisper of the kind, and he did not think it likely the Government would interfere further.

The old officers were re-elected for the coming year as follows: Reginald J. Smith, K.C., president; James H. Blackwood, vice-president; and W. M. Meredith, treasurer.

PRICES ALTERED ON MAIL ORDERS FROM LONDON.

A NEW YORK bookseller has received the following schedule of price changes from his London jobber:

Owing to the increase of cost of material and labor the English publishers have raised their terms to the trade by practically 10 per cent. on *non-net* books—the practice of the various publishers differs, some invoicing as before and adding 10 per cent. to the total of their invoices, others reducing discounts, etc., but the general result is an increase at most to the bookseller of about 10 per cent. Discount on *net* books has also been slightly reduced in many cases.

For all mail orders in future we shall, therefore, have to alter our terms and except in special cases (such as an order for a number of copies of one book) propose to charge a *net rate*, without commission, as follows:

NON-NET BOOKS. (2d. in 1s. discount.)				
Pub. @	1s.	our charge	1s.	rod. net.
" "	1s. 6d.	" "	1s. 8d.	" "
" "	2s.	" "	2s. 6d.	" "
" "	3s. 6d.	" "	3s. 11d.	" "

Pub. @	5s.	our charge	4s.	2d. net.
" "	6s.	" "	5s.	" "
" "	7s. 6d.	" "	8s.	3d. "
" "	10s.	" "	12s.	4d. "
" "	15s.	" "	16s.	6d. "
" "	20s.	" "	17s.	8d. "

(6s. novels except in some special cases will be charged @ 4s. 9d. net.)

NET BOOKS.

(10% off up to 6s.—12½% above.)				
Pub. @	1s.	net, our charge	11d.	net.
" "	2s.	" "	1s. 11d.	" "
" "	2s. 6d.	" "	2s. 3d.	" "
" "	3s.	" "	2s. 8d.	" "
" "	3s. 6d.	" "	3s. 2d.	" "
" "	5s.	" "	4s. 6d.	" "
" "	6s.	" "	5s. 5d.	" "
" "	7s. 6d.	" "	6s. 7d.	" "
" "	8s. 6d.	" "	7s. 6d.	" "
" "	10s.	" "	8s. 9d.	" "
" "	10s. 6d.	" "	9s. 3d.	" "
" "	12s. 6d.	" "	11s.	" "
" "	15s.	" "	13s. 2d.	" "
" "	20s.	" "	17s. 6d.	" "

In the case of net books this practically means an extra charge of about 2½ per cent. up to 6s. net (publication price), but from 7s. 6d. upward the charge is practically the same as before (for instance, 10s. net @ 8s. 4d. plus 5 per cent commission = 8s. 9d., while 10s. net less 12½ per cent. is also 8s. 9d.)

Of course, in special cases where in some instances the trade discount is only, say, 10 per cent. we shall allow you the trade discount and charge 5 per cent. on the cost as before.

Many booksellers are charging *all* books as net and some publishers have already altered all their publication prices to net—doubtless others will follow this course before long.

We would also point out that the prices of packing paper and all commodities have greatly increased quite independently of the publishers' increased terms.

PLANS FOR SPECIAL CARS TO CONVENTION FROM NEW YORK.

FOR the benefit of those who will attend the Chicago Convention, to be held at the Congress Hotel, May 16, 17 and 18, arrangements have been made with the New York Central Railroad for the operation of special cars from New York to Chicago on Monday, May 15th, on the following schedule:

Leave New York, 8.45 a. m.; leave Albany, 12.10 noon; leave Utica, 2.21 p. m.; leave Syracuse, 3.40 p. m.; leave Rochester, 5.20 p. m.; leave Buffalo, 7.10 p. m.; arrive at Chicago 7.40 a. m.

The one-way fare to Chicago, by the train given, on the basis of ten or more traveling together on one ticket, will be \$23.00. Pullman fare for a lower berth is \$5.00, upper berth \$4.00, drawing-room \$18.00. Two full fare railroad tickets are required for the exclusive occupancy of a drawing-room.

Application for reservations should be made to Charles E. Butler, of Brentano's, David J. O'Connell, of Funk & Wagnalls Co., or to Mr. W. V. Lifsey, Assistant General Passenger Agent, New York Central Railroad, 1216 Broadway, New York City, telephone Madison 6310, and will receive prompt attention and acknowledgment. Make checks payable to David J. O'Connell.

Arrangements for the return trip will be made individually, railroad representatives being in the Congress Hotel for that purpose.

It is hoped that all will avail themselves of the privilege of traveling together in one party for the advantage of sociability and lower fares that will be had in that way. Space will be assigned in the order in which applications are received and early application will insure the more desirable accommodation and assist the committee in completing arrangements with the Railroad Company.

WAS SHAKESPEARE A PRINTER?

AMONG the countless books and essays that have endeavored to prove this and that about Shakespeare, by no means the most ridiculous is the article on "Was William Shakespeare Also a Printer?" appearing in *The American Printer*. The writer seeks to prove that a significantly large number of Shakespeare's figures of speech are drawn from the printing trade, and although he includes an occasional example that seems a bit far fetched, his main contention seems to have foundation. When we consider that in Shakespeare's time printing was not so familiar a part of everyone's daily experience as it is to-day, the presence of many references to printing, impressions, etc., are the more noticeable. Of course the similes are often more suggestive than detailed, but this would be evidence that Shakespeare used unconsciously terms with which he was familiar,

but did not seek to encumber his work with technical phrases incomprehensible to the public.

What simile, says *The American Printer*, could be more natural for a printer-poet to use or more appropriate for the public to hear than this:

Your mother was most true to wedlock, prince;
For she did *print* your royal father off,
Conceiving you. —Winter's Tale, v, 1.

Here, surely, the printer's daily experience of the exact agreement between the face of the type and the impression it yields must have suggested the image.

What printer is there who has put to press a second edition of a book working page for page in a smaller type and shorter measure but will recognize the typographer's reminiscences in the following description of Leontes's babe by Paulina:

Behold, my lords,
Although the *print* be little, the whole *matter*
And *copy* of the father . . .
The very *mold* and *frame* of hand, nail, finger.
—Winter's Tale, ii, 3.

Is it conceivable that a sentence of four lines containing five distinct typographical words, three of which are especially technical, could have proceeded from the brain of one not intimately acquainted with typography?

The real superiority of the press over the pen was the easy multiplication of copies, and this was the poet's idea when he wrote:

She carved thee for her seal and meant thereby
Thou shouldst *print* more nor let that copy die.
—Sonnet xi.

Come we to full points here? and are *et ceteras* nothing?
—2 Henry IV, ii, 4.

"Come we to full points here?" This question is often a puzzle for both compositor and reader. Indeed, few things cause more disagreements between author and printer than the very loose ideas held by the former concerning punctuation. Some writers, like Dickens in his early days, insist upon ornamenting their sentences with little dashes and big dashes, with colons where commas should be, and with

Points that seem impossible.

—Pericles, v, 1.

In vain does the printer declare that in altering the author's unregulated punctuation,

No leveled malice infests one *comma*,

—Timon, i, 1;

the irate author exclaims that he

Puts the *period* often from his place,

—Lucrece, l. 565,

and adds,

—follow

My point and period . . . ill or well.

—Lear, iv, 7.

These are but a few examples from the many given in the article. The allusions may be accidental, but in digging in Shakespeare many have followed less promising leads.

BOOK-TRADE ASSOCIATIONS.

PARTIAL LIST OF SPEAKERS BEFORE AMERICAN BOOKSELLERS' ASSOCIATION.

FIVE of the speakers at the Chicago convention of the American Booksellers' Association have been announced by the committee in charge of the program, with the

subjects upon which they are to speak. Frank M. Morris, of Chicago, will talk on "The Satisfaction of Being a Bookseller." David Koeller, Jr., will have for his subject "Some Mistakes of the Bookseller." A subject which bids fair to be full of meat for the bookseller will be discussed by Miss May Massee, of Chicago, in "Libraries as Bookstores and Bookstores as Libraries." Mrs. Matthews, of Omaha, will talk on a topic which has been particularly to the fore of late, "Women in Bookselling." Charles M. Roe, of Cincinnati, will take up the growth and general advance of the American book-trade in "Then and Now—Twenty Years' Progress in the Book Trade." A sixth speaker will be announced later.

BOOKSELLERS' LEAGUE GUESTS OF FUNK & WAGNALLS.

THE Booksellers' League of New York and their friends spent a most interesting evening Wednesday as the guests of Funk & Wagnalls witnessing the various steps in the physical production of the *Literary Digest*. The party met at seven o'clock at the Publishers' Printing Company, 207 W. 25th street, printers of the *Digest* and, in squads of twenty-five with guides, were conducted through the plant from composing room to press rooms. All departments were in operation for the occasion, including the electrotyping plant of F. A. Ringler & Co. on the top floor and the Knopke bindery on the ground floor, and the visitors evinced keen interest in all the minutiae of the various processes.

By nine o'clock the circuit was completed and the party foregathered for an "after theater" luncheon provided by Funk & Wagnalls, crab-meat salad, punch and *patisseries* being merely the high spots of the menu.

Before departing an address was made by Robert J. Cuddihy, treasurer, in appreciation of the visit and in explanation of the co-operative spirit that has all along marked the work of everyone associated with the publications of his house. Alfred W. Wagnalls, the venerable president of the company, in a most interesting way told of the origin of the *Literary Digest*. In early life as a Lutheran minister in Missouri he came across a quarterly publication of wide usefulness in the medical profession called *Braithwaite's Digest*. The scope of the magazine, especially the word "Digest," so impressed him that later on when he came to New York and joined Dr. Funk in business, and the time came for them to publish a weekly of their own, that comprehensive word was agreed on as a garner of the literature of current topics. Joseph Gantz, president of the Publishers' Printing Co., who has done the printing of the *Digest* since its inception, gave a number of interesting statistics relating to the materials used in the production of the issues of the past twelve months. Each guest received an advance copy of the current issue of the *Literary Digest* as a parting favor.

OBITUARY NOTES.

GEORGE S. PERRY, of George S. Perry & Co., booksellers and stationers, died recently at his home in Binghampton, N. Y. He was one of the old-time dealers of that section of the state.

HENRY G. KIGGINS, of the firm of Kiggins & Tooker, New York City, died at his home in Elizabeth, New Jersey, on April 22nd, aged 66. For many years he was a familiar figure in the stationery trade, and was well-known to booksellers throughout the country. He was one of the charter members of the New York Booksellers' League and was rarely absent from any of its social events.

JOHN V. SHEEHAN, proprietor of John V. Sheehan & Co., for twenty years one of Detroit's foremost book dealers, died in his home in Ann Arbor on April 24, aged sixty years. His death was unexpected, heart trouble being the cause. Mr. Sheehan first became engaged in business in Ann Arbor, where he opened a book store while a law student at the University of Michigan. In 1898, the year following his graduation from the university, he opened his store in Detroit. Although the Detroit store grew to be one of the largest in the city, he always retained the Ann Arbor store, which, because of the presence of the university in that city, developed almost as rapidly as the second venture. Mr. Sheehan had been suffering for several months from high blood pressure, which recently was complicated by valvular heart trouble. Despite his age, he always retained his youthful good humor and mannerisms, always being known among his more intimate associates by the familiar name "Jack." The business will be continued as before.

PERSONAL NOTES.

H. P. DOWST has severed his connection with Small, Maynard & Co. to devote his time more exclusively to writing. He is at present in New York. No successor will be appointed by the Boston publishers, as the advertising which Mr. Dowst handled will be taken care of through an agency.

J. L. McMILLAN, president of the McMillan Book Company, was elected president of the Syracuse Manufacturers' Association at the annual meeting last week. Mr. McMillan has served as a director of this organization ever since its inception three years ago, and has been very active in its service.

NEWS HAS COME from Moscow that Maxim Gorky, the famous novelist, is dangerously ill with pneumonia in a hospital there. The ex-revolutionist has been a devoted patriot during the last eighteen months. The second volume of his autobiography, which was to have appeared in English this autumn, a year after his "My Childhood," is held up indefinitely, according to The Century Co., because the translation, made for an English publisher, has been locked up in Berlin for months, there to remain while the war lasts. The entire English edition of printed sheets is interned with it.

ACCORDING TO THE WILL of the late Richard Harding Davis, his widow receives half the income of the residuary estate, about \$250,000, "so long as she remains his widow." The remainder of the estate is turned over to a trustee, to be held in trust until the daughter, Hope, is twenty-one years old. In the event of the re-marriage of Mrs. Davis before the daughter is of age, all of the income is to be paid to Hope until she is twenty-one years old, when she will receive one-half the principal. The remaining half is to be held in trust for her during her lifetime. Charles Belmont Davis, brother of the decedent, is placed in charge of all the latter's literary works.

LITERARY AND TRADE NOTES.

THE THOMAS Y. CROWELL Co. announces for immediate publication, "In the Garden of Delight," a romance, by L. H. Hammond.

"THE FINDING OF JASPER HOLT" (Lippincott) is the latest work of Grace Livingston Hill Lutz, whose "Marcia Schuyler" and "Lo Michael!" attained considerable popularity.

WE LEARN FROM the Edward P. Judd Co. that the regular New Haven bookstores are maintaining prices and refusing to meet the rates of price-cutters who have invaded their territory.

MONDAY, MAY 1, is John Martin's Day at the Lord & Taylor Bookshop, New York City. The entertainment will be held at 3 P. M. and no adults will be admitted unless accompanied by a child. On May 8 James Norman Hall, author of "Kitchener's Mob," will tell of his personal experiences in the British trenches.

EXCEPT THAT HE IS bald-headed, and has false teeth and a bullet in his leg Mr. Kettlewell is the ideal lover. And all the people who know Susan Clegg will appreciate her possibilities as a sterling, if somewhat unusual, heroine. Anne Warner's "Susan Clegg and Her Love Affairs," to be published May 10 by Little, Brown & Co., brings to a finish the humorous record of a thoroughly American personality.

REPRESENTATIVE HASTINGS introduced a resolution on April 26 providing "That the Trade Commission is hereby requested to inquire into the increase of the price of print paper during the last year and ascertain whether or not the newspapers of the United States are being subjected to unfair practices in the sale of printed paper." A similar resolution has been introduced into the Senate by Senator Owen.

THE BRITTON PUBLISHING Co. are starting out on the "one book" principle. Their 1916 book, to be published early in the autumn, will be "Georgina of the Rainbows" by Annie Fellows Johnston, author of "The Little Colonel," "The Desert of Waiting," etc. The publishers emphasize the story's wholesomeness of plot and setting, and say that although written primarily for adults it will prove safe reading for children. A national advertis-

ing campaign, with window displays, imprinted circulars, etc., is promised.

THE FRIENDSHIP between America and France is the theme of "With Americans of Past and Present Days" (Scribner) by J. J. Jusserand, French Ambassador to the United States and Dean of the Diplomatic Corps in Washington. Florence Olmstead's novel, "Father Bernard's Parish," is also on the Scribner list for May. Its field, somewhat new to the novelist, Columbus Avenue, New York, is the background for the fiery love affair of Lena, a Polish girl, Irish Tim and his Italian rival.

THAT A BEAUTIFUL GIRL should meet a man of corresponding attractions in the middle of a wilderness is a situation not new in fiction, but in "Star of the North," to be published May 19 by Putnam, Francis William Sullivan has given a new and convincing reason for the simultaneous appearance of the hero and heroine in the Canadian wilds. She, as the daughter of a Hudson Bay post factor, has every right to be there. And who should have a better excuse for getting lost in the northern woods than the leading man of a conscientious moving picture concern, in search of genuine local color?

AMERICA HAS BEEN conquered from the outside in more than one recent novel, but Samuel G. Blythe introduces a novelty in "A Western Warwick," coming from the George H. Doran Co., by telling of the conquest of America from the inside! A millionaire maker of presidents and destinies plans an enormous conspiracy of capital and proceeds to buy the country, "lock, stock and barrel." He does it for power—for the love of the game. But just because he is too supremely sure of the purchasability of every human being his downfall is luckily accomplished at the last moment and the country draws its breath again. If the novelists are true prophets America has some lively times to look forward to.

BOTH THE NEW YORK NEWSPAPERS and the New York Newsdealers and Stationers' Protective Association have taken up the fight of the newsstand men to defeat the proposed regulation providing for the auctioning off of the stands in Greater New York to the highest bidder. The plan affects 4000 of the 10,000 newsdealers. The auctioning of licenses, it is urged, would be an invitation to the gobbling up of stands by a corporation, or corporations, which would put small-salaried employees in charge. "A far better scheme would be to divide the stands into three grades, according to the amount of business done, with a fixed license fee for each grade, to be decided after consultation between the city authorities and representatives of the newsdealers."

THE YEAR THAT SHOULD be "roses, roses, all the way" according to all tradition, is the graduation year. And as that year means the end of an epoch its memories are too precious to be allowed to fade. "A Girl's Com-

mencement; *Rosebud Memories*" is designed to gather those gay memories and press them carefully between its pages, so that their fragrance will come back whenever the book is opened—ten or twenty or even fifty years later! This new "girl book" is published by Jordan & Co., and comes in popular bindings of blue, white, grey and white cloth, with cover printed in five colors and gold, and in more expensive bindings of golden rod brown and green ooze. The book is illustrated, and carefully arranged to give space to all the important events of the commencement season.

A GRAND JURY INQUIRY will be started, it is rumored, to determine just what was done in connection with the recent increase in prices of photo-engravings. This follows an unofficial opinion by District Attorney Swann that the photo-engravers' board-of-trade agreement to standardize prices was a combination in restraint of trade and a violation of the anti-trust law. It is said the district attorney's opinion was rendered as a result of the action of the Powers Engraving Co. and the Powers Reproduction Co., which had been refused membership in the engraver's association, because they would not agree to abide by the standard prices as adopted by the association. District Attorney Swann declared that if the engravers organization refused admission to any concern for the reason that it would not uphold a certain price, then the organization would be violating the anti-trust law.

THE SALE OF THE Dickens and Thackeray collections and other rare books and autographs from the library of Edwin W. Coggeshall, was held at the Anderson Galleries, New York City, April 25-27. \$5,350 was paid by George D. Smith for a fine copy of "The Posthumous Papers of the Pickwick Club," with forty-three first impressions of the original plates and a page of original manuscript. Mr. Smith gave \$3,950 for a volume of sixteen autograph letters signed by Lincoln, Grant, Farragut, Edwin M. Stanton, H. W. Halleck and James C. Palmer, and \$3,800 for "Battles and Leaders of the Civil War," a twenty-five volume set with insertions of engraved portraits, views, autograph letters, etc. "American Notes," first edition, presentation copy from Dickens to Thomas Carlyle, with Carlyle's name on flyleaf, went to E. P. Dutton & Co. for \$1,750. The highest price Wednesday was \$1,425, paid by Gabriel Weis, for a fifteenth century vellum manuscript of the Latin "Hours of the Virgin Mary," embellished with eight large miniatures. The grand total of the sale was \$61,048.85.

ANOTHER *MERRIAM v. SAALFIELD* decision was handed down by the Supreme Court on April 17. This particular decision is more technical than interesting, being an appeal from the District Court upon the sole question of the jurisdiction of that court to make and enforce a final decree *in personam* against George W. Ogilvie, the appellee. The decree

was founded upon a supplemental bill making Ogilvie a party to a suit already pending, and upon substituted service of process on persons said to represent him as attorneys in the State of Ohio, he being a citizen and resident of New York, and not having been personally served. Justice Pitney affirmed the orders of the lower court, ruling that above substituted service of process against Ogilvie was inadmissible and that the District Court did not err in quashing the service and setting aside the proceedings based thereon (*i.e.*, a final decree for the recovery against Ogilvie of profits amounting, with interest, to \$81,312.78, besides costs), nor in refusing appellant's petition for enforcement of the decree against him.

IRVING BERLIN, song writer, paid \$2600 for an extra-illustrated set of the Edinburgh edition of Shakespeare at the dispersal of the Daniel S. Miller collection at the Savoy Hotel, New York City, April 18. There are forty volumes in the set, which is illuminated by hand and contains more than 5000 extra illustrations with many full-page water-colors by eminent artists. The total of the session was \$21,521.50. Mr. Berlin made other important purchases, among them being the Edinburgh edition of Stevenson's works for \$465; the Lenore edition of Poe's work for \$275; the autograph edition of Bret Harte for \$475, and the Sophocles edition of "The Drama" in twenty volumes for \$350. Thomas Gannon paid \$700 for Lockhart's "Ancient Spanish Ballads" in a jewelled binding by Sangorski & Sutcliffe. George D. Smith paid \$750 for a manuscript of Milton's "Allegro" and "Il Penseroso," done by the same firm; \$875 for an illuminated manuscript of Tennyson's "The Lady of Shalott," by Sangorski & Sutcliffe; Gabriel Weis paid \$1350 for an illuminated manuscript of "Some Poems by Alfred Lord Tennyson," done by Sangorski & Sutcliffe; \$775 for an illuminated manuscript by the same firm of Keats' "Ode to Psyche," and \$322 for the autograph edition of Mark Twain. J. D. Oppenheim, as agent, paid \$625 for the Connoisseurs' Set of Scott.

FOR THREE HUNDRED YEARS Shakespeare and Bacon have been able to keep their quarrels out of the courts—their difficulties have been a matter for purely literary discussion and in no way affected the movies and other practical affairs of life. But now friend Shakespeare has been called before a Chicago judge, and the Chicago judge finds him an impostor! With such ease does the law dispose of a simple matter over which the *literati* have been bickering. On April 21, Judge Tuthill, reputed to be one of the best-known jurists in Illinois, awarded to Colonel George Fabyan of Chicago, a member of the firm of Bliss, Fabyan & Co. of New York, Chicago and Boston, dry goods commission merchants, the sum of \$5000 damages. Judge Tuthill awarded the damages because, as was reported in the *PUBLISHERS' WEEKLY* for April 1, William N. Selig, a moving-picture manufacturer, had sought to enjoin Colonel

Fabyan from publishing the facts which he alleged to be in his possession showing that Bacon and not Shakespeare wrote the plays. Mr. Selig alleged that the publication of the book would injure him in his project of making moving pictures of plays commonly attributed to Shakespeare. Colonel Fabyan has spent hundreds of thousands and has employed for several years an expert staff of literary workers, versed in Shakespearean literature, with the aid of a cryptic code, to prove his theories. The main point on which Judge Tuthill rests his decision are the facts that Shakespeare had but a meager education while Bacon was a scholar, and that the cipher invented by Bacon is found in the "Shakespeare" plays. It is understood that the Selig interests are much dissatisfied with Judge Tuthill's decision and that they will carry the matter to the highest courts. Colonel Fabyan, on the other hand, says that he is so convinced of the truth of his theories that he is prepared to take the case to the United States Supreme Court if necessary.

BUSINESS NOTES.

CHICAGO, ILL.—Powner's Book Store, Chicago, have purchased the book and publishing business of Ezra A. Cook, formerly conducted at 9 S. Clinton St., Chicago. This business will be continued under the same name, at 26 E. Van Buren St. This line consists of secret society rituals, etc.

NEW YORK CITY.—G. A. Baker & Co. have succeeded G. Gerhardt & Co. (Lexington Book Shop), 120 E. 59th St.

PAINTSVILLE, KY.—Greene's Stationery, Art & Novelty Company is a new concern handling stationery, books and novelties.

SHAWANO, WIS.—Bernard Koepsell has bought the news, book and stationery store of A. H. Gustman at Shawano, Wis.

ST. LOUIS, MO.—Hans Ballin has become business manager of the educational publishing house of C. Witter in succession to William O. Witter who died in February last.

TOLEDO, O.—The recently established Norman-Remington Co. has encountered financial difficulties, and is at present conducting business under a trustee's sale. Mr. Norman, of the company, is planning a reorganization, and has already interested much new local capital, the need of such a store in Toledo being generally recognized. It is stated by Mr. Norman that none of the creditors of the original firm will suffer any loss.

WATERTOWN, N. Y.—Application has been filed for the incorporation of the book and stationery business, which for the past ten years has been conducted by the Powers Book & Stationery Co. under the name of Edson E. Robinson, Inc. The new incorporation is capitalized at \$25,000 and practically all of the stock is held by Edson E. Robinson, the president and treasurer of the company. The secretary is Ray D. Robinson, a brother, who has charge of the framing department. Mr. Robinson has been one of the principal stockholders in the Powers company for the past three or four years, and a few months ago purchased the interest of James H. Bradley, assuming entire control.

WINCHESTER, VA.—T. T. Wall has assigned.

AUCTION SALES.

MAY 1-3 AT 2:30 P. M. (Three sessions.) Catalogue: Autograph collection of the late Howard K. Sanderson, Boston. (No. 1224; 799 lots.)—Anderson

Forthcoming Books

WEEK BEGINNING MAY 1.

Bailey, L. H. Wind and weather. Scrib. \$1 n.
Bjurstedt, Molla. Tennis for women. Dou., P. \$1.25 n.
Blythe, S. G. A western Warwick. Doran. 1.35 n.
Burroughs, John. Under the apple trees. H. Miff.
Cambridge history of English literature. v. XIII. Put. \$2.50 n.
Crow, Martha Foote. Lafayette. Macm.
Dunham, E. M. How to know the mosses. H. Miff.
Eife, R. H. German Empire between two wars. Macm.
Fowler, H. N. History of sculpture. Macm. My 3.
Fried, A. H. Restoration of Europe. Macm.
Graham, Stephen. Through Russian Central Asia. Macm.
Hall, Jas. N. Kitchener's mob. H. Miff. My 6.
Henderson, E. F. Short history of Germany. Macm.
Irwin, Florence. The road to Mecca. Put. \$1.35 n.
Jusserand, J. J. With Americans of past and present days. Scrib. \$1.50 n.
Kilbourne, F. W. Chronicles of the White Mountains. H. Miff.
Lyle, Marius. Unhappy in thy daring. Put. \$1.35 n.
Nicholson, Meredith. Proof of the pudding. H. Miff.
Rockwell, F. F. Around the year in the garden. Macm.
Sandbury, Carl. Chicago poems. Holt. \$1.25 n.
Tomlinson, Everett T. Scouting with Kit Carson. Dou., P. \$1.25 n.
Wylie, I. A. R. The hermit doctor of Gaya. Put. \$1.35 n.

WEEK BEGINNING MAY 8.

Alden, Raymond Macdonald. Sonnets of Shakespeare. H. Miff.
Bryan, W. B. History of the national capital. v. 2. Macm.
Canfield, Dorothy. The real motive. Holt.
Chapman, C. E. Founding of Spanish California. Macm.
Chase, Mr. and Mrs. Stuart. A honeymoon experiment. H. Miff.
Dearborn, G. Van N. The influence of joy. (Mind and health ser.) Lit., B. \$1 n.
Emerson, W. The latchstring. H. Miff.
Koren, John. Alcohol and society. Holt.
Miller, Lucius Hopkins. Bergson and religion. Holt.
Powers, H. H. Things men fight for. Macm.
Quirk, Leslie W. Iceboat No. One. Lit., B. \$1.20 n.
Read, M. L. Mothercraft manual. Litt., B. \$1.25 n.
Rinehart, Mary Roberts. Through Glacier National Park. H. Miff.
Sandburg, Carl. Chicago poems. Holt.
Stagg, C. H. The silver sandals. Watt. \$1.25 n.
Terman, Lewis. Measurement of intelligence. H. Miff.
Walling, W. E., and others. Socialism of to-day. Holt.
Warner, Anne. Susan Clegg and her love affairs. Litt., B. \$1.30 n.
Warner, Anne. The tigress. Watt. \$1.35 n.
Webster, H. Rest days. Macm.
Wright, C. H. C. Third French Republic. H. Miff.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); Sq., obl. nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Annual magazine subject-index, 1915; including as Pt. 2, The dramatic index, 1915; ed. by F: Winthrop Faxon. Bost., Bost. Bk. Co. 269+336+62 p. O \$8

Arnold, Felix. The measurement of teaching efficiency. N. Y., S. Manuel [27 St. Nicholas Pl.]. c. 7+284 p. tabs. 12° \$1

Bacon, Paul Valentine. A new German grammar for beginners. Bost., Allyn & Bacon. c. 20+397+92 p. il. fold. col. map D \$1.25

Beatty, Arth. Study outline on contemporary drama. White Plains, N. Y., H. W. Wilson Co. 11 p. D pap. 25 c.

Benson, Oscar Herman, and Betts, G: Herb. Agriculture; a text for the school and the farm; with il., charts and diagrams. General ed. Indianapolis, Bobbs-Merrill. c. 520+19 p. il. col. front. O \$1.25

Bible. New Testament. The emphasised Bible; a new tr. designed to set forth the exact meaning, the proper terminology, and the graphic style of the sacred originals; arranged to show at a glance narrative, speech, parallelism, and logical analysis, also to enable the student readily to distinguish the several divine names; and emphasised throughout after the idioms of the Hebrew and Greek tongues; with expository introd., select references, and appendices of notes; by Jos. Bryant Rotherham. v. 4, Matthew-Revelation. [3d ed.] Cin., Standard Pub. c. '97-'16 272 p. sq. O \$1.50; formerly \$2

Blake, Clinton Hamlin. The law of architecture and building; a consideration of the mutual rights, duties and liabilities of architect, owner and contractor, with appendices and forms; with a special introd. by Aymar Embury II. N. Y., W: T. Comstock Co. c. 38+314 p. 8° \$3

Bosher, Mrs. Kate Lee Langley [Kate Cairns, pseud.]. People like that; a novel. N. Y., Harper. c. 299 p. il. pls. D \$1.25 n.

Moved by the conviction that she is "her sister's keeper," Danbridge goes to live in the slums. One of her chief motives in going is the hope that the man she loves will see what he as yet does not want to see—the need of men like himself to realize his obligation to those unchanced and unfitted for the struggles of life. He is of her class, wallowed about with social and conventional traditions, and he is shocked at her migration to the slums. She comes in contact with a deserted girl and her child, and it is discovered that the man is Selwyn's dissolute brother. Suddenly Selwyn has his own responsibility to "people like that" thrust upon him.

Boswell, Ja. A selection from the Life of Samuel Johnson, LL.D.; with notes and an

introd. by Max J. Herzberg. N. Y., Heath. c. 31+280 p. il. pors. diagr. maps 16° 40 c.

Bradbury, Harriet B. Civilization and womanhood. Bost., Badger. c. 229 p. D \$1 n. About the condition of women among all the greatest nations, going back briefly to pre-historic times. Central thought of the book is the natural evolution of all the finest stages of civilization, due to the relationship between men and women in home life, friendship, social and religious ties.

Brown, Harry Gunnison. Transportation rates and their regulation; a study of the transportation costs of commerce with special reference to American railroads. N. Y., Macmillan. c. 12+347 p. figs. O \$1.50 n. Classifies the costs of transportation; and discusses the extent to which each class of costs does affect and ought to affect rates; monopoly conditions and their effect on commerce; important decisions and theories of the Interstate Commerce Commission. Illustrated with a sufficient number of court cases to make it practical.

Brown, Rob. Carlton. My marjonyary [verse]. Bost., Luce. 93 p. D \$1

Browning, Rob. A blot in the 'scutcheon. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd. Pippa passes. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.

Bruette, W: Arth. The Airedale; a treatise on the history, breeding, care and treatment of these useful dogs; il. with new half tones of famous dogs. N. Y., Forest and Stream Pub. [125 Broadway] c. 193 p. pls. 12° \$1

Buck, Glen. Trademark power; an expedition into an unproved and inviting wilderness. Chic., Munroe & Southworth [1322 Wabash Ave.]. 112 p. il. D \$1
Interesting, brief account of the philosophy of symbols used in business and art, their development and present application.

Caesar, Caius Julius. "De bello Gallico"; and other commentaries. N. Y., Dutton. '15 23+360 p. 16° (Everyman's lib.) 35 c. n.; leath. 70 c. n.

Cain, W: Earth pressure, retaining walls and bins. N. Y., Wiley. c. 297 p. figs. 8° \$2.50 n.

Cincinnati. Chamber of Commerce. The citizens book; editors, C. K. Hebble [and] Fk. P. Goodwin. Cin., Stewart & Kidd. c. 242 p. il. charts O \$1.25 n.
Cincinnati used as a type of community life. Historical chapters form background for discussion of municipal government and institutions, public utilities, dependency and delinquency, education, recreation, and obligations of the citizens, as well as those of the city to the citizen.

- Clarke, Isabel Constance.** Only Anne; a novel. N. Y., Benziger. c. 443 p. col. front. D \$1.35 n.
- Impetuously Myrtle Ellington broke her engagement to Anthony Egerton and married Lord Chard. Eight years of unhappiness was her punishment. Edgerton thought he was in love with Anne Travers, who secretly loved him and refused to say so. She believed that Lord Chard would not live very long, and that when he was dead Edgerton would realize he still loved Myrtle. This was how things turned out, Anne's sacrifice finally brought full happiness to her friends, reward enough for her, but not the only one she got.
- Cobb, Irvin Shrewsbury.** Old Judge Priest. N. Y., Doran. c. 401 p. D \$1.25 n.
- In this second book, as in "Back home," the Judge sums up and makes comprehensible the America of little towns dustily brooding under the maples, but suddenly arousing to scandal or amusing incident or the slow tramping of old soldiers. He is the real center of the Kentucky town, where he lives, arbiter of quarrels, punisher of grafters, full of humor and kindness.
- Cole, G. Douglas.** The world of labour. New ed. rev. N. Y., Macmillan. 10+443 p. front. 12° 80 c. n.
- Coleridge, S. Taylor.** The ancient mariner. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.
- Cummings, Lettie M.** Professor Huskins. Bost., Badger. c. 306 p. D \$1.50 n.
- Novel's central figure is a professor of psychology. Totally unconscious of the wrong he was perpetrating, he permitted thoughts of jealousy to so sway his mind as to call forth untrue answers and confessions from his subjects under the hypnotic state. What followed shows how conscientious one should be to preserve an unprejudiced attitude of mind while using an entranced subject.
- Curel, François Vicombe de.** A false saint (L'envers d'une sainte); a play in three acts; tr. by Barrett H. Clark; with an introd. by Archibald Henderson. Garden City, N. Y., Doubleday, Page. c. 13+100 p. D (Drama League ser. of plays) bds. 75 c. n.
- Day, Willard Gibson.** The life of William Shakspeare; ter-centennial address; facsimiles of Shakspeare's authentic signatures, and the title page of his first edition of Hamlet; for use of schools and colleges. Balt., N. C. Bk. Depot. c. 26 p. il. facsms. 8° 25 c.
- Doll, E. A.** Woolley and Fischer's "Mental and physical measurements of working children"; a critical review. [Vineland, N. J., Training Sch.] 19 p. tabs. O (Dept. of Research pubs.) pap. 10 c.
- Dostoevskii, Fedor Mikhailovich.** A raw youth; a novel in three parts; from the Russian by Constance Garnett. N. Y., Macmillan. 560 p. D \$1.50 n.
- While not so widely known as some of the author's other works, novel is in his best vein of realism.
- Dowd, Mary Hickey, and Winchell, F. Mabel, comps.** Home reading for high school pupils. 2d ed., rev. and enl. [Concord, N. H., Rumford Press.] c. '15 82 p. S pap. 10 c. n.
- Dramatic books and plays (in English)** published during 1915; comp. by H: Eastman Lower and G: Heron Milne. Bost., Bost. Bk. Co. 62 p. O 75 c.
- Dresbach, Glenn Ward.** The road to everywhere [verse]. Bost. [Badger] c. 75 p. D \$1
- Duncan, Frances.** Roberta of Roseberry Gardens; il. by Jane Donald. Garden City, N. Y., Doubleday, Page. c. '14-'16 265 p. col. pls. D \$1.25 n.
- As secretary to the owner of the gardens, Mr. Worthington, Roberta got instruction in plants and more worldly things at the hands of the two gardeners. One is a philosopher, and the other an incorrigible matchmaker, who sets the plot which inveigles Mr. Herford and Roberta.
- Earls, Rev. Michael.** Marie of the House d'Anters. N. Y., Benziger. c. 444 p. col. front. D \$1.35 n.
- The American family which arrived at "high estate" and acquired a title and the Château d'Anters in France. Their hospitality attracted many different people, a young literary aspirant, a distressed Jewess, a Socialist, and most interesting of all, the charming and mysterious heroine.
- Faris, J. Thomson, D.D.** The mother heart; messages for Mother's Day and for every day. Cin., Standard Pub. c. 72 p. D bds. 40 c.
- Brief chapters on a mother's love and influence.
- Faxon, F. Winthrop, ed.** The dramatic index for 1915; covering articles and illustrations concerning the stage and its players in the periodicals of America and England; to which is added a record of books on the drama and of texts of plays published during 1915. Bost., Bost. Bk. Co. 336+62 p. O \$4
- Froest, Fk.** The maelstrom. N. Y., Clode. c. 360 p. D \$1.25 n.
- When in a London fog Jimmie Hallett blundered along and encountered the charming, hatless and breathless girl who thrust a package of canceled checks into his hand. Those checks lead him to call at 34 Linstone Terrace Gardens, Kensington. There he was sandbagged and when he recovered consciousness he found himself alone in a room with the body of a murdered man lying at his feet. This was an appropriate introduction to Scotland Yard and its leading detective, but only the beginning to whirling events.
- Garland, Hamlin.** They of the high trails. N. Y., Harper. c. '02-'16 381 p. il. pls. D \$1.35 n.
- Here are the outlaw and the girl for whom he risked all; the prospector and the lost mine he sought; the grub-staker and the friendly widow who helped him to fortune; "Tall Ed" Kelly and his light-hearted attempts to reform: picturesque figures which present "the fearless, humorous and often violent types which made the region famous."
- German Evangelical Synod of North America.** Evangelical book of worship. St. Louis [The author, care of] Eden Pub. Ho. c. 10+299 p. 4° \$3
- Goldsmith, Oliver.** The deserted village. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.
- Gruenberg, Mrs. Sidonie Matzner.** Sons and daughters. N. Y., Holt. c. 5+328 p. D \$1.40 n.
- Study of child nature in the light of physiological theories of instincts and habits, presented in incidents and stories typical of situations that arise from infancy to adolescence.
- Hale, Harry.** Jack Race, air scout. N. Y., Hearst's Internat. Lib. Co. c. '15 236 p. front. 12° (Jack Race ser.) 35 c. n.
- Jack Race at boarding-school. N. Y.,

Hearst's Internat. Lib. Co. c. '15 236 p. front. 12° (Jack Race ser.) 35 c. n.

Jack Race on the ranch. N. Y., Hearst's Internat. Lib. Co. c. '15 236 p. front. 12° (Jack Race ser.) 35 c. n.

Jack Race, speed king. N. Y., Hearst's Internat. Lib. Co. c. '15 236 p. front. 12° (Jack Race ser.) 35 c. n.

Jack Race's baseball nine. N. Y., Hearst's Internat. Lib. Co. c. '15 236 p. front. 12° (Jack Race ser.) 35 c. n.

Harris, Fk. Love in youth. [N. Y., Doran.] c. 331 p. D \$1.25 n.

As the story develops it shows three stages in the love of Morton Bancroft and Jenny Foxwell, while he "acts" as her father's chauffeur in France. There is the indifference stage, which may have been genuine, as Miss Foxwell did not believe all Bancroft's recommendations said; next the intoxication stage, when even the scenery was radiant under their love; and then as a step to the final happiness, there was the time of misunderstanding. It was in this last period that the opposite characters of Jenny's mother and father influence her affairs.

Hatcher, Orlie Latham. A book for Shakespeare plays and pageants; a treasury of Elizabethan and Shakespearian detail for producers, stage managers, actors, artists, and students; il. with nearly 200 pictures and pors., mostly from contemporary sources. N. Y., Dutton. c. 10+339 p. (5 p. bibl.) pls. O \$2 n.

Describes Elizabethan life in the matters of music, dress, dancing, outdoor amusements, etc. As a further aid to correct producing of Shakespearian plays or celebrations, book gives many practical suggestions.

Hedrick, Earle Raymond. Constructive geometry; exercises in elementary geometric drawing. N. Y., Macmillan. c. 8+75 p. il. diags. 4° 40 c.

Herrick, Christine Terhune [Mrs. Ja. F. Herrick]. A B C of cooking. N. Y., Harper. c. 109 p. S (Harper's A B C ser.) 50 c. n. Essentials about buying and cooking fish, meat, poultry, eggs, vegetables, canning, with suggestions on left-overs and food values.

Howells, W: Dean. The daughter of the storage; and other things in prose and verse. N. Y., Harper. c. '15-'16 351 p. D \$1.35 n.

Tales, sketches and *vers libre*. Contents: The daughter of the storage; A presentiment; Captain Dunlevy's last trip; The return to favor; Somebody's mother; The face at the window; An experience; The boarders; Breakfast is my best meal; The mother-bird; The amigo; Black Cross Farm; The critical bookstore; A feast of reason; City and country in the fall; Table talk; The escapade of a grandfather; Self-sacrifice: a farce-tragedy; The night before Christmas.

Hoxie, C: De Forest. How the people rule; civics for boys and girls; rev. and adapted to the use of the public schools of Connecticut, by B. Norman Strong. [New ed.] Bost., Silver, Burdett. c. '03-'16 167 p. maps D 40 c.

Jenkins, F: Warren, and Fairfield, Bertha. Selected list of books on social subjects published in 1915. N. Y., Russell Sage Foundation Lib. 4 p. O (Bulletin) pap.

Jewett, Mrs. Frances Gulick. Physiology, hygiene and sanitation. Bost., Ginn. c. 14+367 p. il. figs. D (Gulick hygiene ser.) 65 c.

Keats, J: Isabella. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.

Kretzmann, Paul E. Education among the Jews; from the earliest times to the end of the Talmudic period, 500 A.D. Bost., Badger. c. 98 p. D \$1 n.

Based on an acceptance of infallibility of the Old Testament, and on the Greek accounts as well as the Talmud, study takes up Jewish educational ideals, and shows their influence in modern systems.

Landon, S. W. A brief outline of the history and civil government of Vermont; including the revised constitution of the state in full; rev. in 1916 by Hale K. Darling. Bost., Silver, Burdett. c. 101 p. front. forms (1 fold.) 12° 42 c.

Larzelere, Claude Sheldon. The government of Michigan. Bost., Silver, Burdett. c. 152 p. il. pors. 12° 40 c.

Levy, J. M. Experiments on attention and memory; with special reference to the psychology of advertising. Berkeley, Cal., Univ. of Cal. 157-197 p. tabs. O (Pubs. in psychology) pap. 40 c.

Locke, W: J: Viviette; with il. in col. by Earl Stetson Crawford. N. Y., J: Lane. c. '10-'16 198 p. pls. D \$1 n.

Set in an English country home, whose household consists of a mother and her two sons—Austin, whom she idolizes, and Dick, whom she tolerates, Viviette, her pretty and lovable young niece, knowing that both Dick and Austin are in love with her, plays one against the other. Through an attractive young widow, Katherine Holroyd, who is visiting them, Viviette is brought suddenly to a decision. Mrs. Holroyd persuades Dick to show them his collection of firearms, and he, maddened with jealousy, sees a way out of his troubles. Ostensibly showing the procedure of the old-time duellists, he is in reality fighting a duel with his brother. The pistols, however, fail to go off. Dick, realizing the tragedy that might have been, is filled with remorse, determines to go to Canada, but Viviette intervenes.

Lyle, W: T. Parks and park engineering. N. Y., Wiley. c. 138 p. il. pls. 8° \$1.25 n.

Lyles, C: S. Three things every boy must have. Bost. [Badger] c. 48 p. D 75 c. n. On light and heat and right companions as factors in developing a boy.

MacGill, Patrick. The red horizon. N. Y., Doran. c. 304 p. D \$1.25 n.

The trenches as they look to the realistic author of "The rat-pit," who is serving with the London Irish in France.

MacKaye, Percy Wallace. Caliban by the Yellow sands. Garden City, N. Y., Doubleday, Page. c. 23+220 p. il. pls. plans D \$1.25 n.; pap. 50 c. n.

Shakespeare tercentenary masque devised for the memorial celebration in New York City College stadium. Caliban (taken from Shakespeare's "The Tempest") symbolizes our own humanity struggling slowly upward. Caliban is brought up by Lust, Death, and War. He does as they tell him until he meets Prospero, a mighty enchanter. Prospero tries to make Caliban better by showing him beautiful and great things. Thus nine great scenes from Shakespeare are shown as visions and move Caliban. His old teachers summon their armies and sally forth to destroy this noble art of the Theater. The magic of Prospero wins, with the help of the Spirit of Time. And the magic of Prospero is revealed as that of Shakespeare's, the old and beautiful Art of the Theater.

Poems and plays. In 2 v. v. 1, Poems; v. 2, Plays. N. Y., Macmillan. c. '03-'16

various paging front. por. D ea. \$2 n.; set \$3.50 n. bxd.

Poems include The present hour, and new poems for The present hour; Lincoln centenary ode; Uriel, and other poems; The Sistine Eve, and other poems. Plays include The Canterbury pilgrims; Jeanne d'Arc; Sappho and Phaoon; The scarecrow; Mater.

MacLevey, M. Tobacco habit easily conquered; how to do it agreeably and without drugs; with appendix: "Tobacco, the destroyer." N. Y., Albion Soc., 181 Lexington Ave. c. 154 p. por. D \$1.25 n.

Presents the numerous bad effects of excessive use of tobacco; and points out how they may be overcome by the right food and the manner in which it is eaten, combined with pleasant exercises and easy mental diversions.

Megson, J. E., and Jones, H. S. The Diesel engine in practice. San Francisco, Technical Pub. c. 136 p. il. diagrs. 16° \$2

Meynell, Viola. Narcissus. N. Y., Putnam. 332 p. D \$1.35 n.

Quietly moving story of English middle-class life which tells of two brothers, their mother and their friends. As boys, Victor and Jimmy were very different, the former always planning to excel, and accomplishing little, the latter not very brilliant, but reliable and very popular. When they are grown, the girl whom Victor loves cares for Jimmy. This symbolizes for Victor the way his life has been, he has got nothing that he wants. He leaves England for the East, and on the long trip the answer to it all comes to him.

Miller, G: Abram. Historical introduction to mathematical literature. N. Y., Macmillan. c. 14+302 p. (16 p. bibl.) diagrs. 12° \$1.60 n.

Morgan, J: Hartman. Leaves from a field note-book. [N. Y.] Macmillan. 12+296 p. D \$1.50 n.

Personal narrative of European War, whose chief concern is not in the technicalities of warfare but in the men, their thoughts and actions at the front, as seen in many anecdotes.

Morphy, Paul. Morphy's games of chess; with annotations and a bibliography by Philip W. Sergeant. N. Y., Macmillan. 10+352 p. front. diagrs. 12° \$2 n.

Morrison, C: E., and Brodie, Orrin Lawrence. Masonry dam design; including high masonry dams. 2d ed., rev. and enl. N. Y., Wiley. c. 9+276 p. il. diagrs. 8° \$2.50 n.

Myrick, Herb. The American sugar industry; a practical manual on the production of sugar beets and sugar cane, and on the manufacture of sugar therefrom; constituting a handbook for the farmer or manufacturer, capitalist or laborer, statesman or student. N. Y., O. Judd Co. c. '15 5+232 p. pors. maps 8° \$1.50

Neuhaus, Eugen i. e. Karl Eugen. The San Diego garden fair; personal impressions of the architecture, sculpture, horticulture, color scheme, and other aesthetic aspects of the Panama California International Exposition. San Francisco, Elder. c. 13+79 p. il. mounted pls. O bds. \$1.50 n.

Critical and descriptive account of the unique features of the fair, with an outline of the Spanish-American architecture, which was successfully revived in these buildings. Also historical review of the establishment of the missions in California.

Newman, J: H., Cardinal. The dream of Gerontius. N. Y., Hearst's Internat. Lib.

Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.

Nicholson, Soterios. War; or, a united world. Wash., D. C., Wash. Pub. Ho. c. 325 p. pors. 8° \$2.50

Omar Khayyam. The rubaiyat. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.

Perkins, Raymond. Playtime books. Pt. 1, Mother Goose rhymes and tunes; Pt. 2, Playtime songs, old and new; Pt. 3, Thé dantsant for little folks. N. Y., Hearst's Internat. Lib. Co. c. '14 96 p. col. il. 8° \$1.25 n.; hf. mor. \$2.50 n.

Quackenbos, J: Duncan, M.D. Body and spirit; an inquiry into the subconscious, based upon twelve hundred experiences in the author's practice. N. Y., Harper. c. 281 p. D \$1.50 n.

Well-known physician explains his theory of the value of suggestion in the treatment of mental and moral abnormalities, shows what is being accomplished by psychotherapy in the control of disease, the transformation of character, and the evocation of esthetic sensibility and moral force.

Rankin, H: B. Personal recollections of Abraham Lincoln; with an introd. by Jos. Fort Newton; with pors. in photogravure. N. Y., Putnam. c. 16+412 p. pls. O \$2 n.

Author was one of the "boys" in Lincoln's law-office, and his pictures of that time show Lincoln in that pioneer setting which wrought itself into his mind. Account of his later career includes a defense of Mrs. Lincoln.

Remensnyder, Junius B:, D.D. The Lutheran manual. 4th and rev. ed. Phil., Lutheran Publication Soc. c. 225 p. O \$1 n.

Revelation and the life to come; ed. with an introd. in 2 pts. by the author of "The way: the nature and means of revelation." N. Y., Putnam. c. 216 p. D \$1 n.

Study of the resurrection of Jesus and the unseen world based on a conception of the organic constitution of the soul, and illustrated by automatic "writings" received over several years.

Rhodes, Eug. Manlove. The desire of the moth; il. by H. T. Dunn. N. Y., Holt. c. 149 p. pls. D \$1 n.

Humorous story of the Mexican border, in which the hero courts deadly peril as blithely as he does the girl who believes in him when others do not.

Rice, Susan Tracy, comp. Easter; its history, celebration, spirit, and significance as related in prose and verse; ed. by Rob. Haven Schaffer. N. Y., Moffat, Yard. c. 26+261 p. D \$1 n.

Selections grouped under The spirit and significance of Easter, the celebration of Easter, hymns and carols of Easter, immortality, and fiction on Easter.

Richards, Rosalind. A northern countryside; il. from photographs by Bertrand H. Wentworth. N. Y., Holt. c. 6+210 p. pls. O \$1.50 n.

Not a story in the conventional sense, but a series of connected sketches of scenes and people in Maine, expressing a sense of outdoor enjoyment.

Rickard, T: Arth., comp and ed. The flotation process. San Francisco, Mining and Scientific Press [420 Market St.]. c. 364 p. diagrs. 8° \$2

Ruskin, J: Of queens' gardens. N. Y., Hearst's Internat. Lib. Co. 54 p. 16° (Miniature classics) suede 75 c. n. bxd.

Russell, G. W: [A. E., pseud.] Imaginations and reveries. N. Y., Macmillan. 12+255 p. 12° \$1.75 n.

Sams, Conway Whittle. The conquest of Virginia, the forest primeval; an account, based on original documents, of the Indians in that portion of the continent in which was established the first English colony in America. N. Y., Putnam. c. 13+432 p. il. pls. fold. maps O \$3.50 n.

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The tragedy of Julius Caesar; as originally performed by Shakespeare's company; ed. for the student with introd. and notes by Dan. Homer Rich. N. Y., Harper. c. 41+133 p. il. por. D (Globe Theatre Shakespeare) 35 c. school

Shaw, G: Bernard. Androcles and the lion; Overruled; Pygmalion. N. Y., Brentano's. c. '14-'16 127+224 p. D \$1.50 n.

Preface to "Overruled" and sequel to "Pygmalion" discuss the plays in whimsical Shavian. Preface to "Androcles" while most characteristic, is very serious in its study why no responsible statesmen have attempted to base political institutions on the doctrines of Jesus. These principles the dramatist sets forth as the sanest and happiest issue out of the afflictions besetting humanity.

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Written in the conviction that Joseph Smith and his followers deserve a very different judgment than they receive. Discusses the value of their teachings under the headings of the doctrines, institutions and organization.

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Wiles, Rob. Cuban cane sugar—a sketch of the industry, from soil to sack; together with a survey of the circumstances which combine to make Cuba the sugar bowl of the world; il. by 6 photographs. Indianapolis, Bobbs-Merrill. c. 85 p. pls. S bds. 75 c.

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 Little Masterpieces of Fiction, set.
 Maupassant, 17 vols., De Luxe.
 Britannica, 19th ed., not Sears R. ed.

Special attention is called to the change in terms for "Books Wanted" and "Books for Sale." See standing notice at beginning of Classified Ads.

W. J. Campbell, 1623 Chestnut St., Philadelphia, Pa.
 Audsley, Arts of Japan.
 Anderson's Pictorial Arts of Japan.
 Gonsse, L'Art Japonais.
 Reim. Industries of Japan.
 Genealogy of Morris Family.
 Genealogy of Wistar Family.
 Norton, Sullivan's Campaign.

Campion & Co., 1316 Walnut St., Philadelphia, Pa.
 Maison de Shine, Green.
 Wiener's History of Yiddish Literature.
 Trollope's American Senator.
 Any books by Leo Wiener.
 Earl of Shaftsbury, 3 vols.
 Carl Sebury, 3 vols.
 Dickens, Odd vols., standard edition.
 Diary of General Wister.
 Dancing, Books on.
 Peacock's Sketches, 1805.
 Beatrix Potter's Books, 1st editions.
 Practical Treatise on the Art of Dancing, E. B. Reilly.

Carr's Book Shop, Newport, R. I.
 Muller, Lectures on Science of Language, Scribner.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.
 Gogel, Taras Bulba.
 Howe, Great West.
 Graphic Arts and Crafts Year Book, 1915.
 Spalding's Off. Football Guide, 1894, '95, '99, '01.

BOOKS WANTED—Continued.

- Chamberlain & Shropshire, Bridgeport, Conn.
 Bread Winners, Hay.
 Starvation Cure for Diabetes, Hill.
- Chicago Medical Book Co., Congress & Honore Sts., Chicago, Ill.
 Eccles' Imperfectly Descended Testes.
- The City Library Association, Springfield, Mass.
 Buckrose, Browns.
 Brainerd, Personal conduct of Belinda, 2 copies.
 Boyles, Spirit trail, 2 copies.
 Blundell, Duenna of a Genius.
 Benson, Margery.
- A. S. Clark, 218 Washington St., Peekskill, N. Y.
Burlington Magazine, vol. 12, Jan.-Apr., 1908.
- The Arthur H. Clark Co., Caxton Bldg., Cleveland, Ohio.
 Amer. Antiq. Soc. Proc., N. S., v. 8, pt. 3 and index; v. 10, pts. 1 and 3; v. 11, pt. 3; v. 21, pt. 1.
 Business, v. 31.
 Recollections of 3½ yrs. during War in Venezuela and Columbia, Columbian Navy Officer, 1828.
 Lawrence, Visitation and Search.
 Bourke, On Border with Crook.
 Latane, Diplomatic Relations of U. S. and Spanish Amer.
 Maine Rpts., v. 33, and 46 to 51 incl.
Nation, v. 1.
 Boynton, English and French Neutrality.
 Cooley, Settlers of Trenton, N. J.
 Hunt, How to Grow Cut Flowers, 1893.
- The John Clark Company, Euclid and 55th St., Cleveland, O.
 Frank Forrester's Field Sports.
 Hay, John, Letters and Extracts from his Diary, 3 vols., 1908.
Popular Science Monthly, vols. 1 to 11.
 Sidgwick, The Process of Argument.
 Symonds, The Pope, His Life and Times.
- W. B. Clarke Co., 26 Tremont St., Boston, Mass.
 Tropical Agriculture, Simmons.
- Colesworthy's Book Store, Boston, Mass.
 Dows, Hampton, N. H., or any town or county histories.
 My Shooting Box, Frank Forrester.
 In the Greenwood, or any of Roland G. Robinson.
 The Range Dwellers, or any of B. M. Bower's.
- Colonial Society, Box 343, Richmond, Va. [Cash.]
 Hening's Statutes, or odd vols.
 Mead, Hist. Homes of S. W. Mts., Va.
 Virginia Almanacs.
 Va. Hist. Soc. imprints.
- Columbia Univ. Press Bookstore, 2960 Broadway, N. Y.
 Garner, Apes and Monkeys, Ginn.
- Conder's Bookstore, 366 Fifth Ave., New York.
 Inman's New System of Medicine.
 Monthonol & Gourgaud, Memoirs, 7 vols., cloth.
 Guerrazzi's Beatrice Cenci, 2 vols., N. Y., 1858.
 Raphael's Astronomical Almanac.
 Donnelly's Ragnarok.
 Lysistrata, ill. by Beardsley.
 Severy's Mystery of June 13th, N. Y., 1905.
 Ordronaux's Constitutional Legislation in U. S.
 Roddick's General History of the World.
 The Beckwith Book, Genealogy.
- Dawson's Book Shop, 518 So. Hill St., Los Angeles, Cal.
Sierra Club Bulletin, vol. 4, nos. 1 and 4.
 Hittell's California, vol. 1, set, or any vol.
 Phyllos, Dweller on Two Planets.
 Twopenny, Wm. English Metal Work, Lane, pub.
 Horton Book, 1816, supp. 1879.
- Dearings, 232-236 South Fourth Ave., Louisville, Ky.
 Lowell's Government and Parties in Continental Europe.
 Library of Education, any vols., pub. by Gray & Bowen, 1830, and afterwards.
 Coffin's Story of Liberty.
- A. W. Dellquest Book Co., Monte Sano, Augusta, Ga.
 Hayne's Clinical Therapeutics, vols. 1 and 2, 1872.
 The Bishop's Little Daughter.
 Leland, Hans Breitman.
 Blore's History of the Co. of Rutland.
 Burke's Peerage.
 Georgia Scenes.
 Book of Knowledge.
 Secret Journal of the Conquest of the Confederacy, vols. 2 and 4.
 Capt. Mahan, The Sea Power.
 Elliot's Botany.
 Schecut's Botany of S. C.
 Paolo's Mantagazzas Physiology of Love.
 Wilkinson, Narrative of a Blockade Runner.
 Bullock, Secret Service of Confederate States in Europe.
 Callaghan, Diplomatic History of Confederacy
 Ayer, Roget Thesaurus.
- The Denver Dry Goods Co., Sixteenth and California Sts., Denver, Colo.
 Homo Sapiens, 2 copies.
 Slaughter, Birds of Colorado, 2 copies.
- DeWitt & Snelling, 1609 Telegraph Ave., Oakland, Cal.
 J. Hunting, History of Little Nine Partners.
- Dixie Book Shop, 41 Liberty St., New York.
 Western Union Cable Codes, Universal ed.
 Memoirs and Portraits, 100 Glasgow Men.
 Spiers-Surenne-French-English Dictionary, 2 pts. in 1, new condition.
 Grieb-Schroer German-English Dictionary, 2 vols.
 Origin and Hist. of the name Boyd, 1905, for binding.
Metallurgical and Chemical Engineering Mag., 1915.
- Robert H. Dodd, 4th Ave. and 30th St., New York.
 Lindley Murray's Grammar, 1st ed.
- Chas. H. Dressel, 552 Broad St., Newark, N. J.
 Genealogy of the Kitchell Family.
 Aubrey De Vere, Julian the Apostate.
- Daniel Dunn, 677-679 Fulton St., Brooklyn, N. Y.
 Chevreul on Colors, colored plates.
 Meyers Hand Book of Ornament.
 Monograms, any good book on.
 Alfred T. Noyes, Poems, 2 vols., 2d-hand.
 Locomotive, catalogue, etc., anything illustrated.
- E. P. Dutton & Company, 681 Fifth Ave., New York.
 Abinger, Lord P. C. Scarlett, Memoirs of.
 Alabama, Bibliographies of, any.
 Bateman, J., The Orchidaceae of Mexico, 1843.
 Bodington, Geo., An Essay on the Treatment and Cure of Pulmonary Consumption, original ed.
 Carroll, Lewis, Alice in Wonderland, New York, 1866.
 Childers, Erskine, The Riddle of the Sands.
 Dinsmore, R., Poems by a Rustic Bard.
 Field, Eugene, A. L. S.
 Harbaugh Family, History of, Circa, 1870.
 Imitation of Christ, Musica Ecclesiasta, pub. by Randolph.
 Laennec, R. T. H., A Treatise on the Diseases of the Chest and on Mediate Auscultation, etc., 1st English ed.
 Laennec, R. T. H., A Treatise on the Diseases of the Chest and Mediate Auscultation, trans. from the latest French ed., American reprint.
 Life in California During a Residence of Six Years in that Territory by "An American," \$6 offered.
 Moore, Hannah, Private Devotions, good condition.
 Relation of Jews to Medicine, any books relating to the subject.
 Riley, James Whitcomb, A. L. S.
 Schoolcraft, Indians, vol. 5 only.
 Shurtleff, Rev. E. W., The Shadow of the Angels.
 Stevenson, A Child's Garden of Verses, illus. by Smith, 1st ed.
 Winged Travellers, 6 copies.
- Eau Claire Book & Sta. Co., Eau Claire, Wis.
 Stoddard's Lectures, complete set.
 Mershon, Passenger Pigeon, Outing.
- Peter Eckler Publishing Co., New York.
 H. C. Barlow, The Voices.
 Baron d' Halbach, System of Nature.

BOOKS WANTED—Continued.

- W. C. Edwards, Sibley Block, Rochester, N. Y.**
Mackintosh, Memoir of Sir James Mackintosh.
Ellacombe, Plant Lore and Garden Craft of Shakespear.
Roe, Mortal Moon, Bacon and His Masks.
Meyer, Handbook Ornament English.
Wells, Idyl Idylls.
- Paul Elder & Co., 239 Grant Ave., San Francisco, Cal.**
Colonial Families of America, F. M. Smith.
Paul Heyse, Mary of Magdala, trans. by Wm. Winter.
- "F. G." 262 West 132d St., New York.**
Ship, Ahoy!, Fenn.
- H. W. Fisher & Co., 1629 Chestnut St., Phila., Pa.**
Mahan, Nelson and Sea Power, L. B. & Co.
- Wm. King Fisher, P. O. Box 12, Station F, New York.**
Book Auction Records, Karslake, any or all.
American Book Prices Current, 1895 and 1907 to 1913 inclusive.
Book Prices Current, London, Index, 1887-'96.
Kelly, Amer. Catalogue of Books.
Brunet, Manuel du Libraire, 1860-80, 8 vols.
Roorbach, Bibliotheca Americana, 6 vols.
Le Soudier, Bibliographie Française.
Denis, Bibliographie Universelle.
Barbier, Dict. des ouvrages anonymes et pseudonymes, 1878, 4 vols., Brunet.
Halkett & Laing, Dict. of Anonymous and pseudonymous Literature of Gt. Britain, 1888, 4 vols.
Haynes, Pseudonyms of Authors, N. Y., 18822.
- P. K. Foley, 9 Hamilton Place, Boston, Mass. [Cash.]**
J. R. Jewitt, Narrative, any ed. previous to 1830.
Ledyard, Narrative of Cook's Last Voyage, 1783.
Genealogy of Ichabod Norton, Boston, 1848.
American Plays, previous to 1850.
American Poetry, previous to 1830.
American Almanacs, previous to 1800.
Kipling, Dinah Shadd, N. Y., 1890.
Kipling, Out of India, 1895.
Kipling, Ahaft the Funnel, Dodge, 1909.
Haverhill, a novel, 2 vols., N. Y., 1831.
Riley, Old Swimmin' Hole, 1883.
Riley, The Boss Girl, 1886.
Riley, Character Sketches, 1887.
Riley, Afterwards, 1888.
Riley, Pipes o' Pan, 1889.
Riley, recent 1st eds., fine copies.
Stevenson, The Black Arrow, 1888.
Stevenson, Fleeming Jenkin, 1887.
Stevenson, South Seas, Scribner, 1896.
Symonds, Fine Arts, London, 1877.
Symonds, Italian Literature, London, 1881.
Symonds, Boccacio, London, 1895.
Symonds, Blank Verse, London, 1895.
Tales of an Indian Camp, 1820.
Tales for You, Philadelphia, 1841.
Tales of Travel, West of Miss., Bell, 1830.
Tales of the Northwest, Bell, 1830.
R. B. Forbes, Loss of the Essex, 1884.
Cape Cod, anything relating to.
- W. Y. Foote Co., University Block, Syracuse, N. Y.**
Talmage's Sermons.
- Fowler Bros., 744 S. Broadway, Los Angeles, Cal.**
Cartoon, Homer Davenport, \$2.50 ed., pub. by R. H. Russell.
- Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.**
R. Matlack, Diary of Our Trip, Camden, 1878.
London Lancet, 2 vols. for 1862, 1st vol. 1863.
Contrib. U. S. Nat. Herbarium, vols. 2, 11.
First 3 repts. Lake Mohonk Conf.
First 10 repts. N. Y., Ont. & Western R. R.
Preston's Illus. of Masonry, 1821, 1829 or 1804.
- Free Public Library, Jersey City, N. J.**
Hancock, Complete Kano Jiu-jitsu.
Lawler, Modern Plumbing, Steam and Hot Water Heating.
Wheeler, Principles of Home Decoration.

- "G. J. C." care of Publishers' Weekly.**
R. M. Brooke, Walt Whitman, McKay, 1883.
- Gammel's Book Store, Austin, Texas.**
Texas Supreme Court Reports, vols. 8, 13, 16, 41, 51, 61, 62, 64.
Binding no object.
Texas Criminal Reports, vols. 6, 9, 11, 12, 14, 15, 18.
Rowbotham's, History of Music.
- Wm. J. Gerhard, 2005 Brandywine St., Phila., Pa.**
Botanical Gazette, complete or run.
Proceedings Boston Soc. Nat. Hist.
Conn. Evolution of To-day.
Darwin, Descent of Man.
- Wilson J. Gillam, 38 Lexington Ave., New York.**
Lloyds, Newest England.
St. Ledgers, Australian Socialism.
Loustus, Social Welfare in New Zealand.
Wise, Making of the Australian Constitution.
Lloyds, Country Without Strikes.
Rossignot and Stewart's Socialism in New Zealand.
Siegfried, Democracy in New Zealand.
Australian or New Zealand Statescraft, anything on.
Vermont Town Histories.
Frank Moss, The American Metropolis, 3 vols., 1897.
Shattuck, Natural History of the Bahama Islands.
North, Camp and Camino in Lower California.
The Faith of Our Fathers, ed. with fables.
Symonds, Studies of the Greek Poets, 2 vols., 1893 ed.
Whaling, Thomas Wm. H., 1875.
Columbkilles Phophecies.
Report on Geology and Natural Resources of the State of Indiana, 1908-9.
Catalogue of Books on Orinithology in the Library of John E. Thayer.
E. A. Samuels, Among the Birds.
Whitney, Mother Goose for Growth Folks, 1900.
Oriental Poetry Ballads-Mystics.
Any early New England almanacs, 1800 or before.
The Fishes of America.
Historical Long Island.
The Sea-Beach at Ebb Tide, 2 vols., ¾ mor., 1893, London.
- Gittmans' Book Shop, 375 King St., Charleston, S. C.**
Flammarrion, The Unknown.
Southern Fields and Forests.
Hopkins, Reply to the Controversy.
Milman, End of the Controversy.
Our Women in the War, pub. about 1867.
- Gittmans' Book Shop, 1225 Main St., Columbia, S. C.**
Phillips, Curran, Gratton, Speeches in 1 vol.
- Gleason Book Co., 104 Jay St., Schenectady, N. Y.**
Ingersoll, Liberty and Literature.
- Goldman's Book Store, 424 South Dearborn St., Chicago, Ill.**
Homo Sapiens.
Science and Health, 15th and 16th eds.
The Healing of the Nations, Linton, in 2 vols.
The Colonial Families of Philadelphia.
Secret Doctrine, Blavatzky.
10 vols. I. C. S. Civil Engineer's Course, also American T. S.
Newton, History of Man.
E. Werner, Fata Morgana, English trans.
German Society at the Close of the Middle Ages, pub. Macmillan Co.
- Goodspeed's Book Shop, 5a Park St., Boston, Mass.**
Andrews, New York as Washington Knew it.
S. W. Burt, Military Hist. of N. Y., 1861-65, War of Rebellion Ser. bulletin 1.
C. W. Butterfield, Crawford's Campaign Against Sandusky.
Cornell Univ. Report, 1883, Cont. 2d report of Entomologist.
Entomological News, vol. 2, nos. 6 and 10.
Guilford, Conn., Early Settlers of.
Madison Co., N. Y., Early Settlers of.
N. E. Hist. and Gen. Geg., vols. 15-22, separate vols. or nos.
Parsons, Theophilus, Memoir of.
Wm. Preston, Illus. of Masonry, 1821, 1829 or 1804.
Schiller, Song of Bell, illus.
Waite, Hist. of Claremont, N. H.

BOOKS WANTED—Continued.

Goodspeed's Book Shop.—Continued.

Washington's Works, ed. by Ford.
 Washington, Crawford Letters.
 Whitefield, Homes of Forefathers, any titles.
 John Whitman of Weymouth, anything on.
 Capt. David Woodward of Boston, Narrative of.
 Yellow Pine Basin.
 Genealogies: Brown, descend. of Thomas, John and Eleazer; Carpenter, by Usher, 1883; Drake, 1896; Elmer, by Johnson, 1899; Fay, 1898; Howe, by D. W. Howe; Judson; Spofford, 1869; Stevens, 1905; Stuffs, by W. C. Stubbs; Treat, 1893; Bangs, by Dudley, 1896; Beach, 1898; Converse, 2 vols.; Harrington; Keyes, descend. of Robert; Phelps, 1899; Porter, descend. of John, 1893; Descend. of Richard Porter, 1878; Starkney, 1910.
 Foote, Annals of King's Chapel, Boston, vol. 2.
 Hitchcock, Nancy Hanks.
 Print Collector's Quarterly, vol. 1, no. 1.
 Stiles, Hist. of Windsor, Conn.

A. S. Graham, 214 Hale St., New Brunswick, N. J.
 William H. Egle, M.D., M.A., History of Pennsylvania, 2d ed., Phila., 1880, sheep.

John L. Grant, 127 Genesee St., Utica, N. Y.
 Radot, Life of Pasteur, \$2.50, Doubleday.
 Bailey, Karl of Erbach.
 Storm and Treasure.

Hall's Book Shop, 384-390 Boylston St., Boston.

Serao, Poet's Mystery, London.
 Buxton, Old Celtic Tales, Crowell.
 Short, Oberammergau, Crowell.
 Walker, Tales Come True, Doubleday.
 Lucas, Games Book for Boys and Girls, Dutton.
 Boys of Marmiton Prairie.

Harvard Co-Operative Society, Inc., Harvard Sq., Cambridge, Mass.

Arlo Bates, Told in the Gate.
 Durer, Masterpieces in Color Series.
 Higgins, Hague Peace Conference, Putnam.
 Leake, Digest of Land Law, Randall.

Wm. Helburn, 418 Madison Ave., New York.
 Allen, The Great Cathedrals of the World, 2 vols.
 Gonse, Louis, l'Art Gothique.
 King, Orfeverie et Ouvrages en Metal du Moyen Age, pub. in Bruges, 1854.
 Benjamin Asher, New System of Architecture, 1806, or other eds.
 Benjamin Asher, Rudiments of Architecture, 1814, or other eds.
 Benjamin Asher, Country Builders Assistant, 1805, or other eds.
 Benjamin Asher, Practical House Carpenter, 1832, or other eds.
 Benjamin Asher, Practice of Architecture, 1833, or other eds.
 Country Builders' Assistant, 1798.

C. Higene Co., 2441 Post St., San Francisco, Cal.

The Pinkertons and the Molly Maguires.
 Malot, Desperate Love.
 Der Zitherfreund, Chicago, 1892.
 French, Scientific Timber Cruiser.
 Taits, Seamanship.
 Books About the Quakers.
 Medical Books About Corsets and High Heels.

Walter M. Hill, 831 Marshall Field Bldg., Chicago.
 Beardsley, Life and Correspondence Rt. Rev. Samuel Seabury, 1881.

Diogenes, His Lantern, vols. 1 and 2, 1852.
 The 250th Anniversary of the Founding of Taunton, 1639-1889, Bennett.

Curtis, Life, Character and public Services Gen. Geo. McClellan, 1887.

Dowd, Life of Zebulon B. Vance, 1897.
 Dudley, The Battle of Corinth, Oct. 3-4, 1862.
 Dudley, The Battle of Iuka, Sept. 19, 1862.

Early Life, Campaigns and Public Services of Robert E. Lee, 1871.

Free Negroism, N. Y., 1862.

Goodman, A Thrilling Record, Des Moines, 1868.

Gorman, Lee's Last Campaign, 1866.

Haynes, Original Ode on Celebration Washington's Birthday, 1864.

Walter M. Hill.—Continued.

Hazard's Railroad and Military Map of Southern States, 1862.

Henry, Speech on the Position of the Confederate States, 1864.

Henderson, Battle of Gettysburg, July 1-3, 1863, 1893.
 Hill, Notes on the Situation as pub. in the *Chronicle and Sentinel*, 1867.

Hoag, Life and Letters Capt. David B. Hoag, 1866.
 Jacobs, Notes on Rebel Invasion in Md. and Pa. and Battle Gettysburg, 1909.

Muret-Sanders, Encyclopaedia Eng.-Ger. Dic., 2 vols.
 Henry James, The Master.

Columbia Univ. Studies in Hist., Economics and Public Law, vol. 2.

Poors Manual of the Railroads of the U. S., 1900 and 1901.

Publisher's Weekly, 1910-1911.

Powell, Religion as a Factor in Evolution, 1895.

Psychological Review Monographs, nos. 1 and 13, and vol. 2.

Rahill, Corporation Accounting and Corporation Law, 1906.

Southern Educational Association, vols. 1 to 8.

Thackeray, Prior, Gay, Pope, Harper's School Classics, vol. 1.

Young, Elements of Navigation, Wiley.

Himebaugh & Browne, 471 Fifth Ave., New York.

Fitzgerald's Life of Mrs. Siddons.

Zola and Gorky, new condition, uniform sets.

Fitzgerald's Life of Mrs. Siddons.

Opening of Tibet, an Account of Lhasa and the Country and People of Central Tibet, written by Percival Landon at direction Col. Younghusband.

Ernest B. Havell, Indian Sculpture and Painting, Scribner, 1909.

Hirschfeld Bros., Ltd., 263 High Holborn, London, W. C., Eng.

Annals of Surgery, vols. 1 and 2.

Ophthalmic Review, vol. 1, London, 1882.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore.

Wace and Huxley, Christianity and Agnosticism.

Hillern, On the Cross.

Wm. B. Hobbys' Olde Booke Shoppe, Pittsburgh.

Olney Richmond, Mystic Test Book.

Oxford History of Music, 6 vols., Clarendon Press.

Paul B. Hoerber, 67-69 E. 59th St., New York.

Hurry Fenwick, Tumors of the Urinary Bladder.

Hurry Kenwick, Ulceration of the Bladder, Simple, Tuberculous and Malignant.

Hurry Fenwick, Operative and Inoperative Tumors of the Bladder.

Hurry Fenwick, Obscure Diseases of the Urethra in Both Sexes.

Hurry Fenwick, Handbook of Clinical Cystoscopy.

Hurry Fenwick, Radiography in the Diagnosis and Treatment of Urinary Stone.

American Journal of Roentgenology, vols. 1 and 2.

Mumford, Narrative of the History of Medicine in U. S.

John Howell, 107 Grant Ave., San Francisco, Cal.

Betham-Edwards, Home Life in France.

Pichler, Beauties of German Literature.

Historical Styles in Furniture, Robie.

Dr. Deutsch, Letters for Self Instruction.

Rahill, Corporation Accounting.

Hudson Book Co., 25 W. 42d St., New York.

Coffin, Pioneer Voyage to California, 1908.

H. R. Hunting Co., Besse Place, Springfield, Mass.

Post, Hans and Hilda, Dutton, 3 copies.

Moore, Deeds of Daring Done by Girls.

Burnett, Hist. of the Reformation, Pocock ed.

The Pirates Own Book.

Victor, The River of the West.

Harrison, Myths of the Odyssey in Art and Lit.

The Book of Knowledge.

Schoolcraft, The Myths of Hiawatha.

The Federalist, vol. 2.

Vol. 1 of New Int. Ency., 1909 ed., clo.

Stevenson, Thistle ed., vol. 8 only.

A. J. Huston, 92 Exchange St., Portland, Maine.

Maskelyne, Frauds of Modern Theosophy.

Albert Garnier, Practice Shots, Billiards.

BOOKS WANTED—Continued.

Illinois Book Exchange, Lakeside Bldg., Chicago.
Modern Business, Hamilton Inst.
Modern Am. Law, Blackst. Inst.

Geo. W. Jacobs & Co., 1628 Chestnut St., Philadelphia, Pa.

Hird, Rosa Bonheur.
Leadbeater, Outlines of Theosophy.
Milmine, History of Mary Baker Eddy.
How to Make Rugs, Doubleday, Page.

U. P. James, 127 W. 7th St., Cincinnati, Ohio.
G. A. Townsend, Katy of Catocin.
Main, Three Hundred English Sonnets.
Robert Burns Wilson, Shadows of the Trees.

E. W. Johnson, 10 W. 28th St., New York.
Northrup, Crown Jewels.
Morrisonfi Tales of Mean Streets.
Lockwood, Colonial Furniture in America.

Johnson's Bookstore, 391 Main St., Springfield, Mass.
Faber's Bethlehem.
Century Dictionary, latest ed., state binding and condition.

Edward P. Judd Co., New Haven, Conn.
Rev. F. Aveling, Philosophers of Smoking Room, Herder.

Kendrick-Bellamy Co., 801 16th St., Denver, Colo.
Banister Merwin, Girl and the Bill.
R. G. Moulton, Moral System of Shakespeare.

Kimmel & Herbert, 518-520 Main St., Lafayette, Ind.
Wallace, Wonderful Century.

Geo. Kleinteich, 1245 Fulton St., Brooklyn, N. Y.
Metropolitan Magazine, April, 1910.

Rudolph G. Kornbau, 1006 Arch St., Philadelphia, Pa.
Funk & Wagnall's New Standard Encyclopedia,
25 vols., cloth, new or 2d hand; cash with order.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O.
Bunner, Made in France, Puck.
Phoenix-Phoenixia, Appleton.

John A. Lavender, 268 River St., Troy, N. Y.

Gillette, Cost Data.
Trautwines, C. E. Pkt. Bk.
D. L. Moody, Crowning Glory.
Kidder's Architects Handbook.

Chas. E. Lauriat Co., 385 Washington St., Boston.
Iron Age, reprint from periodical of that name, pub.
by David Williams, N.Y., at \$1.
Ellen Burns Sherman, Words to the Wise, Holt & Co.

Fawcett, Five Famous French Women.
Black, Old Mother Hubbard, Dana Estes & Co., pub.
Cutting, Little Stories of Married Life.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.
Face in the Gerondole, Harper.

Leary, Stuart & Co., 9 S. 9th St., Philadelphia, Pa.
Lionel Johnson's Post Linnium.
Hanson's Old Kent, the Eastern Shore of Maryland,
Baltimore, 1876.
Lionel Johnson, The Art of Thomas Hardy.

Library of Congress, Washington, D. C.
Frederick Saunders, Our National Centennial Jubilee, Chicago, Palmer, Angier & Co.

Library of Kansas State Normal School, Emporia, Kansas.

Lewis and Clark, Original Journals, ed. by R. G. Thwaites, 8 vols.
Parents and their Problems, 8 vols.
Wonder World, 10 vols.

Little, Brown & Co., 34 Beacon St., Boston, Mass.
Near East From Within.
Little Women, Alcott, 1st ed., 2 vols, 1868-9.
Quiet Hours, Tileston, 2 ser. in 1.
Testimony of the Evangelists, Greenleaf, 1846 ed.
Poems of Philip Bourke Marston.

B. Login & Son, 152 E. 23d St., New York.
Knight-Bryant, Diseases of Ear, Nose and Throat, 1909.
Dealers send lists of Medical, Chemical and Scientific books and periodicals.

Long Island Book Exchange, Glen Cove, N. Y.
Declaration of Independence, illuminated, officially certified facsimile, copyright 1902, Holland Studio.

Lowdermilk & Co., Washington, D. C.
Parker, Battle of Mobile Bay.
Phoenixiana.
Carrington, Ab-sa-ra-ka.
Lancaster, Historic Virginia Homes and Churches.
Humboldt, New Spain.
Hinkley, Factor Tables.
Casket and Philadelphia Post, 1833.
The Greeley Expedition as Narrated by Lieut. Greeley and Survivors, pamphlet.
David Crockett, Life by Himself, Tour Down East, Eccentricities, Exploits in Texas.
U. S. Statutes at Large, vols. 4, 17, 19, 21.
Murray's Handbook of Japan.
Johnson, The Negro in the New World.
Chapman, The Bulkeley Family.

Lutheran Pub. Society, 150 Nassau St., New York.
Bacon, Hymns of Luther, Scribner.

A. C. McClurg & Co., 218-224 S. Wabash Ave., Chicago, Ill.

Jesuit Relations, vols. 29 to 73 inclusive, or complete set.
Trollope, Works, 30 vols., Gebbies ed.
Elson, University Musical Encyclopaedia, 10 vols.
Ency. Britannica, 29 vols., 11th ed.

McDevitt-Wilson's, Inc., 30 Church St., New York.
Book of Knowledge.
Encyclopedia Britannica, last ed.
Harvard Classics.

Clifford Howard, Story of a Young Man.
Ezra Kendall, Good Gravy.
Lord Chief Justices.
Near East From Within, Funk & Wagnall.
Orient Boys.
Public Papers of Clinton as Gov. of N. Y., vol. 1, pub. N. Y. State.
Stoddard's Lectures, all bindings, all eds.
Vol. 21 only, Warner Library, 46-vol. ed.
History of the Great Lakes, pub. J. H. Beers & Co., Chicago, 2 large vols.

Jos. McDonough Co., Albany, N. Y.
Memoirs of R. Cumberland, 2 vols., Lond., 1807.
Attorney General's report, 1902-4-5-8 to 15.
Personal Remin. of Early California, Stephen J. Field.

Cooke's Voyages, 4 vols., Lond., 1784.
Harriette Wilson Mem., 2 vols., Lond., 1909.
Villon, Poems, Lutetian Society, 1899.
Drake's Tales of the Wilderness.
Ancient Pottery, Samuel Birch, Lond., 1858.

J. B. McGee, 178 W. 81st St., New York.
Tharin, Arbitrary Arrests in the South.
Walke, Naval Scenes and Reminiscences of the Civil War.
Smith, White Umbrella in Mexico, 1st ed., 1889.
Smith, Col. Carter of Cartersville, 1st ed., 1891.
Smith, A Gentleman Vagabond, 1st ed., 1895.
Wister, The Virginian, 1st ed., 1902.
Fox, Cumberland Vendetta, 1st ed., 1896.
Fox, Kentuckians, 1st ed., 1898.

Alexander McQueen, Glenview, Ill.
Large Hebrew Bible and large Greek Testament, separate or bound together.

Martin & Allardye, "Allardye," Asbury Park, N.J.
Genealogies wanted: Drake; Du Mond or Dumond; Griffin Hugh of Sudbury, Mass.; Holgate; Hurlbut; Neff; Southworth; Powell; Rowe; Prentice; Pearson; Preston.

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Wirt's Life of Henry, 3 vols.
Campbell's Border Warfare, 1856.
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Barry, History of The Papacy.

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The Methodist Book Concern, 581 Boyston St., Boston, Mass.

Jackson's Life of Charles Wesley.

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Vincent, Little Footprints in Bible Lands.

George M. Millard, 1651 Huntington Drive, South Pasadena, Cal.

A Chaplet of Greek Anthology.

Miller & Paine, Lincoln, Neb.

Nicolay & Hay, Works of Lincoln, 12 vols., 3/4 lea.
History of 2d Advent Message, T. C. Willcome, 1874.

German and Swiss Settlement of Colonial Pennsylvania, by Kuhn, Holt.

W. H. Miner, Cedar Rapids, Iowa.

Stephens, Digest of the Cumberland Presbyterian Church.

Moroney's Merger, 3d and Walnut, Cincinnati, O.

Ueberwey, Philosophy, vol. 2, or set.

Bailey's Agriculture and Horticulture.

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Britannica, latest, either paper.

The Morris Book Shop, 24 N. Wabash Ave., Chicago.

Adcock, Book Lovers London.

Jennings, Phallicism.

Maitland's Slang Dictionary.

Villon's Poems, Mosher ed.

Untrodden Fields of Anthropology.

Housman, Gods and Their Makers.

Old Chinese Porcelain, Masterpieces of Handicraft series.

Noah Farnham Morrison, 314-318 W. Jersey St., Elizabeth, N. J.

Knox, Our Boys in India.

Knox, Our Boys in China.

Library of Original Sources, 10 vols.

Whitaker, History of Southold, L. I.

John J. Newbegin, 315 Sutter St., San Francisco.

Wells, First Men of the Moon.

Chesterfield's Letters to His Son, 5 vols., cloth or in calf.

Miss Newell, 1382 Mass. Ave., Cambridge, Mass.

Emerson Oration, Cambridge, 1837.

W. W. Nisbet, 12 S. Broadway, St. Louis, Mo.

Koresh, Cellular Cosmogony.

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The Norman, Remington Co., 308 N. Charles St., Baltimore, Md.

Frank Forester, Fugitive Sporting Sketches.

The Bibelet, vols. 1 to 8, bound.

Shute, Pulpit the Real Boy.

Shute, Real Boys.

Shute, New Neighbors.

American Catalogues, prior to 1876.

Near East From Within.

Grose & Haggard, Judson Centennial, 1814-1914.

Griffis, Townsend Harris, First American Envoy to Japan, Boston, 1895.

Autograph of Sidney Lanier.

Sidney Lanier's Poems, 1st ed.

Ernest Dressel North, 4 E. 39th St., New York.

A. L. S., Singers, Constitution, Federal Convention.

Brown, Portrait Gallery of Distinguished Americans, etc., Hartford, 1845.

Dana, Two Years Before the Mast, 2 vols., L. P.

Emmet, Pretty Peggy and Other Ballads, 1880.

Gallatin, The Great Peace Maker.

Gogol, Revizor, trans.

Hennepin, Description of Louisiana, reprint.

Henry, O., Cabbages and Kings, 1st ed.

Irving, Henry, Photograph with Autograph.

E. D. North.—Continued.

James, The Passionate Pilgrim, Boston, 1875.

Near East From Within, Funk.

Pyle, Howard, Books illustrated by.

Redding, Wm., Our Near Future, Chicago, 1896.

Stillman, W. J., Hans and Billy, 1st ed.

Stryker, Battles of Trenton and Princeton.

Valentine Manual for 1848.

Wallace, Ellen, Silent Woman, Boston, 1861.

Zangwill, Merely Mary Ann.

Zangwill, Grey Wig.

The Old Corner Book Store, Inc., 27-29 Bromfield St., Boston, Mass.

O. Watanna, Love of Azalea.

Symonds, Spiritual Adventures.

McCrary, History of South Carolina, 4 vols., Macm.

Old Corner Book Store, Springfield, Mass.

History Bedford, Mass., 1891.

Quincy's Massachusetts Reports.

New York Colonial History, vols. 12, 13, 14, 15.

Fredericksburg Campaign, Hendrick.

Our Living and Our Dead, Raleigh.

Temper on the Civil War.

Chatanoga, Tierchain.

New York State Hist. Assn., vols. 1, 3, 4, 5, 8.

C. C. Parker, 220 S. Broadway, Los Angeles, Cal.

Art of Life, de maulde la Claviere.

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Pettis Dry Goods Co., Indianapolis, Ind.

Hutchins, Living Races of Mankind, Appleton.

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Story, Conflict of Laws, latest ed.

Pierce & Scopes, Inc., 59 Maiden Lane, Albany, N. Y.

Palfrey's New England, 1st ed.

Brannan, Official Letters.

Journal of Chas. Carroll of Carrollton to Canada.

Maj. John Child, New England Jonas, Lond., 1647, reprint.

Darby's Tour from the City of N. Y. to Detroit, 1819.

The Pilgrim Press, 19 W. Jackson St., Chicago.

George Smith, Hebrew People, or the History and Religion of the Israelites.

Pratt, Musical Ministries of the Church.

Rich, Lois and Her Children.

The New Purchase, by the President of the University of Indiana, pub. about 1820.

Hodge, Clergy and Choir, Young Churchman.

Powner's Book Store, 33-37 N. Clark St., Chicago.

Beerbohm, Yet Again.

Moors, With Stevenson in Samoa.

William Henry Baldwin Brooks, Jr., An American Citizen.

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Gilder, Grover Cleveland, A Record of Friendship.

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Robbins, Old Andover Days.

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Gostling, The Bretons at Home.
De Bunsen, The Soul of a Turk.
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De Windt, From Paris to New York by Land.
Eddy, Two Thousand Miles on an Automobile.
Gibson, Romance of Modern Electricity.
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N. Y. Times Mid-Weekly Pictorial, 1 and 2.
I. C. S. Cotton Carding and Spinning.
French, Memoirs of Louisiana, series V.
Latham, In English Homes.

Pratt Institute Free Library, Brooklyn, N. Y.
American Architect, February 9, 1916.

Presbyterian Bd. of Pub., San Francisco, Cal.
Bible Flowers, Rosa Mary Coates.

Presbyterian Bd. of Pub., Nashville, Tenn.
Dr. Stewart Russell, The Parousia.

Presbyterian Bd. of Pub., St. Louis, Mo.
Peloubet, Suggestive Illustrations on Mathew.
Barnes Notes on Isaiah, vol. 1 and 2, and Daniel.
C. B. Todd, Burr Genealogy.
Page, Genealogy of Virginia Branch.
Fergus Hume, Peacock of Jewels.
William Gilmore Simms, any titles.
Warner, Wide Wide World, early 2-vol. ed.
Goncourt, Journal of the Goncourt Bros., 2 vols. in English.
Bancroft, History of U. S., vol. 10.
H. R. Helper, Impending Crisis of the South.
Machiavelli's Works, Detmold, 4 vols.
Don Quixote, Jarvis.
Our Gold Mine at Hollyhurst.
Hannah More's Private Devotions.
Edith Wyatt, Every Man His Own Way.
Merivale, Conversion of the Roman Empire.
Greene, Army Life in Russia.
S. V. Talcott, Genealogical Notes of N. Y. and New England Families.
John Hamilton, Works of Hamilton, 7 vols, 8°
Ladies' Home Journal, Nov., 1911, containing Kipling's Female of the Species.

Putnam's, 2 West 45th St., New York.
Hodgeson's How to Identify Old Chinese Porcelain.

Rees Welsh Co., 922-24 Sansom St., Philadelphia.
Economy of Investives, Whipple.

Geo. H. Rigby, 1113 Arch St., Philadelphia, Pa.
Orleans Gallery, Palais Royal.
Findens, Ports vs. Harbors.
French Engraved Views and Events.
Spain and Portugal, Engraved Views in Galleries of Pictures Generally.

Orvis A. Roach, 401 Cedar St., San Antonio, Texas.
The United States Catalogue, 3d ed., 1912.
The United States Catalogue Annuals for 1912, 1913, and 1914.
Readers' Guide to Periodical Literature, vol. 1, 1900-1904.
Readers' Guide to Periodical Literature, vol. 2, 1905-1909.
Readers' Guide to Periodical Literature, Annuals for 1910, 1912, 1913 and 1914.

E. R. Robinson, 410 River St., Troy, N. Y.

Arthur Morrison, Tales of Mean Streets.
Faith of Our Forefathers.
Edgar's Variations of Popery.
Nuns and Nunneries, London, 1842.
Gavazzi's Life and Lectures.
Erasmus, Praise of Folly.
Journal of Marie Bashkirtseff.
Disraeli, Venetia.
Lintner's 3d Report on the Insects of N. Y., 1886 or 1887.
Mrs. Anna Mowatt, Autobiography of an Actress.
W. C. Thompson, On the Road With a Circus, N. Y., 1905.
Letters from Indian by Hon. Emily Eden.
Preston, Illustrations of Masonry, 1821 or 1829 English, or 1904 American ed.
Ipswich, Mass., Centennial.
Hagar & Alexander, Bankruptcy Laws Annotated, 1910.
Collier on Bankruptcy, 1914.
J. V. Woodworth, Dies, Their Construction and Use for Sheet Metal.
E. A. Posselt, The Structure of Fibres, Yarns and Fabrics.
E. A. Posselt, Technology of Textile Design.
T. R. Ashenhurst, Weaving and Design.
Complete Practical Confectioner.
Electro-Chemical and Metallurgical Industry, vols. 1-4.
Harvard Classics.
History of the Harbaugh Family, about 1870.
Poems of a Rustic Bard, Robt. Dinsmore.
F. Hume, Lady of Curzon Street.
Mrs. L. A. Baker, The Untold Half.
Machiavelli, The Prince, trans. by Ricci and Thompson.
Secreta Monita.
Le Bon, Psychology of Opinions and Beliefs.
A. Young, Travels in Ireland.
Cervantes' Exemplary Tales, Bohn.
Conferences of Lacordaire, in English.
The Ancient City, from the French of de Coulanges.
The Bible Looking-glass.
The Shadow of John Wallace.
E. Carpenter, Towards Democracy.
The Royal Gallery of Poetry and Art, pub. N. D. Thompson Pub. Co.
Memoirs of Rufus Putnam.
Journal of Mary Shelby.
Within the Mart, by Mrs. Henry Wood.

J. Rosenbaum, 15 Bible House, New York.

M. Jokai, Black Diamond.

St. Paul Book and Stationery Co., 55-59 E. 6th St., St. Paul, Minn.

The Stock Exchange From Within.

Schaefer & Koradi, cor. 4th and Wood Sts., Philadelphia, Pa.

C. Beck's Geology.
Lindgrin, Mineral Deposits.
Blekeley's Industrial Cyclopedia.

Schulte's Book Store, 132 E. 23d St., New York.

Lincoln's Works, vol. 7, Gettysburg ed.
Audubon Quadrupeds, Plates 7, 132, 138.
Children's Hour, set.
Ante-Nicene Fathers, Edinburgh ed., vols. on Origin, vol. 1; Quintus Sept, vols. 1 and 2; Clement, vol. 2; Apocral Gospels; Clementine Homines.
Rt. Rev. Thos. S. Preston, Protestantism and the Bible.
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Post-Nicene Fathers, 2d ser., vols. 5, 11 and 14.
Morrow's Ritualistic Notes.

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 Parsons, New Light from the Great Pyramid.
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 Pliny, Natural History, vol. 2, Bohne.
 Dimbly, All Past Time.

Scrantom, Wetmore & Co., Rochester, N. Y.

Marion P. McFadden's The Babies Hymnal.

Chas. Scribner's Sons, 5th Ave. at 488th St., N. Y.
 Le Gallienne, Love Letters of the King.
 Harris, Life of H. W. Grady.
 McCabe, Iron Cardinal.

Osborne Sheppard, P. O. Box 242, Hamilton, Ont.

De Maupassant, vol. 4, M. Walter Sunne, Japan paper ed. de luxe.
 Brownell, Gems from the Quarry, Masonic.
 Myler, Jewels of Masonic Oratory.

The Sherwood Co., 19 John St., New York.

Arbeit und Rythmus, pub. E. Herzel, Germany.
 Muirhead, Historic intro. to the Private Law of Rome.

E. Muret and D. Sanders German-Eng. Dict.
 Figure Skating, pub. Rutledge.

Winworth, Epic of Sounds.

Boston Tea Party, pub. 1834.

J. S. Wise, Diamond.

Boyd's Annual of Winchester.

Noble's Hours With a Three Inch Telescope L. G. Homo Sapiens.

Coal Age Mag. for Jan. 22, 1916.

Mining and Engineering World for month of Jan., 1916.

N. Y. Superior Reports, vol 24 of Jones & Spencer.
 Master Christian.

Smith & Lamar, Nashville, Tenn.

James Gilmore, Rear Guard of the Revolution.
 John Sevier, Commonwealth Builder.

Smythe's, Neil House Block, Columbus, O.

Bird Boys Flight, Donahue's.
 Doctor of Divinity.
 Railway Rate Theories, Interstate Com. Com.
 Encyclopedia of Agriculture, Skinner ed.
 What the World Believes.

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 Robertson, Burr's Trial, vol. 1 only.
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 Alexander Hamilton, Federal ed., vols. 1 and 2 only.

Standard Book Co., 98 Park Place, New York.

Alexander Pope's Complete Works.

G. E. Stechert & Co., 151-155 W. 25th St., New York.

Cox, Intro. to Folk-lore, 1897, Nutt.
 Hale, Iroquois Book of Rites, 1883, Phila.
 Hartland, Legend of Perseus, 3 vols., Nutt.
 Hope, Legendary Lore of Holy Wells, etc., 1893.
 Journal Comparative Pathology, any vols. or nos.
 Journal Tropical Med. and Hygiene, any vols.
 Kapp, Einwanderung, 3d ed., 1869.
 Lang, Homer and His Age.
 Mind and Body, 1915, any nos.
 Nat. Assn. Wool Mfgs., vols. 2, 7, 9, 20, 27, 29, 38.
 School and Home Educ., vols. 20-24, 34, any nos.
 Veterinary Journal, any vols. or numbers.
 Yale Law Journal, vols. 1-24, any.
 Picking Physical Manipulation, 2 vols.
 Diplomatic Correspondence of United States.
 Drama, a quarterly review, vols. 1-5, Chicago.
 Drama, a quarterly review, vols. 1-5, Chicago.
 Journal of Abnormal Psychology, set or any.
 International Yearbook, 1900, 1901, 1902, 1903, Dodd.
 Jung, Psychology of Dementia Praecox.
 Norroena, ed. Anderson, 16 vols.
 Print Collector's Quarterly, set, Houghton.
 Proc. Inst. of Radio Engineers, vol. 1 to date, any.
 McManus, A Lad of the O'Friels.
 Poole's Index to Periodical Liter., vols. 1-6.

E. Steiger & Co., 49 Murray St., New York. [Cash]
 Randall, Sheep Husbandry.
 Statesman's Yearbook, 1914.

W. K. Stewart Co., Indianapolis, Indiana.

G. H. Perris, Our Foreign Policy.
 Robert Macey, The Masonic Manual.
 Strickland, Auto. of Peter Cartwright.
 Newman Smyth, Reality of Faith.
 W. R. Alger, Critical Doctrine of a Future Life.
 W. S. Kerr, Skid Puffer.
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H. Stone, 137 Fourth Ave., New York.

O. Henry, Four Million, 1st ed.
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The Sunwise Turn Book Shop, 2 E. 31st St., New York.

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Gardner Teall, 25 E. 11th St., New York.

The Instructor, Burlington, N. J., 1775.
 Perkins & Fairman's Running Hand, 1810.
 Scholar Gypsies, John Buchanan, 1896.
 American books printed before 1800 containing sections on drawing, painting, sculpture and engraving.
 Corn and Poppies, Cosmo Monkhouse.

Tessaro's, 14 Maiden Lane, New York.

Roy Lancaster, Degeneration.
 Bishop Simpson Sennons, Harpers.
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 Annals of Smithtown, L. I., or any other works on Smithtown.

Thoms & Eron, 50 John St., New York.

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Wells, Natural Philosophy.
 Martin & Moule, How to Dissect a Chelonion.
 Martin & Moule, How to Dissect a Bird.
 Pilot Road Map of New England.
 Lounsbury, Studies in Chaucer, Harper, 3 vol. ed.

Toronto Book Co., 355 Yonge St., Toronto, Canada.

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 Haddock, Power of Will.
 Bryce, Lord Selkirk's Colonists.
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 Kelly, Walter Reed and Yellow Fever.

University of Oregon Library, Eugene Oregon.

Psychological Monographs, vol. 2, no. 3.
 Teasdale, Sonnets to Duse.
 Salzman-Gutsmuth's Gymnastics for the Young.
 De Vinne, Notable Printers of Italy During the 15th Century.
 Cesaresco, Italian Characters in the Epoch of Unification.

E. O. Vaile, Jr., Rock Island, Ill.

Fulton's Red Men of Iowa.
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 Flagler's Rock Island Arsenal.
 Drake's Life of Black Hawk.
 Hall's Sketches of the West.
 Davidson & Stuve's History of Illinois, 1874.
 LeSage's Atlas.
 Historical Encyclopedia of Illinois.
 Smith's History of Wisconsin.
 Iles' Early Life and Times.
 Journal of A. S. Johnston.
 Salter's Life of Henry Dodge.
 Thwaite's Black Hawk War.
 Autobiography of Gen. Winfield Scott.
 Snyder's Illinois History, 1817-1842.
 Edward's History of Illinois, 1778-1883.
 Reynolds' My Own Times, 1855.
 Moses' Illinois.
 Great Indian Chief of the West, or Life of Black Hawk, 1856.
 Autobiography of Black Hawk, 1834.
 Bonnie, Banditti of the Prairie.
 Thwaite's, Early Western Travels.
 Foster's The Mississippi Valley.
 Catlin's N. A. Indians, col. plates, 2 vols.
 Monette's History of Discovery of Valley of Mississippi.
 Jones' Illinois and the West.
 Ford's History of Illinois.
 Barrie, Fifty Years in Davenport or Iowa.
 Matson, Shaubona.
 Stevens, Black Hawk War.
 Armstrong, History of the Black Hawk War.
 Goble's Reminiscences.
 Reynolds, Pioneer History of Illinois.
 Reynolds, Sketches of the Country.
 Breese, The Early History of Illinois.
 Wallace, History of Illinois and Louisiana.
 Kinzie, Wau-Bun, 1856.
 Matson, Pioneers of Illinois.
 Beggs, Pages from the History of the West, 1868.

D. Van Nostrand Company, New York.

Benedict's The Mnemonic Symbolizing of Stores under Scientific Management.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y.
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John Wanamaker, New York.

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 M. D. Pitt, Autobiography and Life of George Tyrell, 2 vols.
 Who's Who, 1914.
 Lectures on English Poets.
 Spirit of the Age.
 Characters of Shakespeare's Plays.
 The above 3 vols. of Hazlitts Works, ed. by Waller and Glover.
 Harry's Ladder to Learning.

John Wanamaker, Philadelphia.

Story of the Malakand.
 American Mfg. of Art, Feb., 1916.
 John M. Synge, Masefield.
 Thorpe's Applied Industrial Chemistry.
 Agamennon, trans. by Fitzgerald.
 Arthur Ransomes Portraits and Speculations.

Geo. E. Warner, Minneapolis, Minnesota.

W. H. Galloway, Recollections of Civil War.
 Ohio, Biographies, Wayne and Holmes Counties, 1889.
 Michigan, History of Detroit, Leake, 3 vols.
 Missouri, History Jasper County.

Raphael Weill & Co., Inc., San Francisco, Cal.

Flanbert, Salambo, Sheldon trans.
 Stafford, Dorean Days, Macmillan, 1909.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa.

Works of Rev. Robert Taylor.
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 Any book containing Old Testament Apocrypha.
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Thornton S. Graves, The Court and London Theatres During the Reign of Elizabeth, pub. by George Banta, Menaska, Wis.

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 Geo. W. Reynolds, complete works, bound.

E. Weyhe, 708 Lexington Ave., New York.

Clarke Russell, The Ship.
 Challamel, History of Fashion.
 Kristeller, Mantegna.

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Natl. Geographic Magazine, any date, I will buy up to 2000.
 Journal of Amer. History, years 1913, 1914.

David F. Williamson Co., 202 Main St., Buffalo, N. Y.

C. K. Davis, The Law of Shakespeare.
 Bradner on Supp. Proceedings, 1902.
 N. Y. Reports, vols. 164 to 189, sheep.
 Huns Supreme Reports, vols. 29 to 66, sheep.
 Throop's N. Y. Code, 1880, 2 vols.

Woodward & Lothrop, Inc., Washington, D. C.

Stead, After Death, sometimes called Letters from Julia.

Woodworth's Book Stores, 1311 E. 57th St., Chicago.
 Pollock on Torts.

Henry Young & Sons, Ltd., 12 S. Castle St., Liverpool, England.

Alger's School of Life.
 Lehman's Great Man Theory.
 Morgan's Habit and Instinct.
 Boas' Anthropological View of War.
 Kovalowsky's Sociology.

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Blunt's Stranger's Guide to the City of New York, N. Y., 1817.
 Burgoyne's Campaign, Chas. Neilson, Albany, 1844.
 Barren Ground of Northern Canada, Warburton Pike, London, 1892.
 Harvard Classics, cloth, 50 vols.

Antique Book Store, 435 Superior St., Toledo, Ohio.

Seawall, A Glimpse of the World.
 Albion, by the author of Lady Alice.
 Zanita, a Tale of the Yosemite.
 Fremont's Exploring Ex. to Rocky Mountains.

C. E. Barthell, 336 S. State St., Ann Arbor, Mich.

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 25 Baldwin's Text Railway Law, \$3.25.
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College Book Store, Springfield, Ohio.

International Clinics, vols. 1, 2, 3, 4, Thirteenth series, Lippincott Co., red cloth, as new, \$4.50.
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Conder's Bookstore, 366 Fifth Ave., New York.

Dictionary of Nat. Biography, 67 vols., \$120.00.
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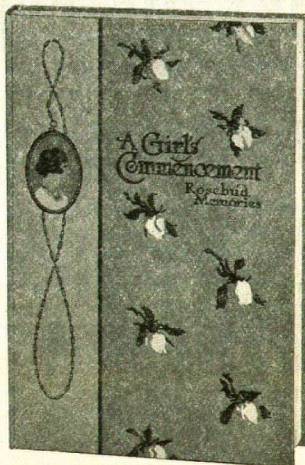
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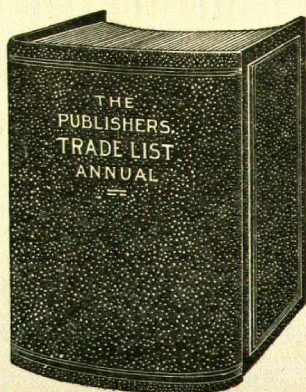
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